Court File No.: CV-17-11785-00CL

#### ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

#### IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

#### AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF **EXPRESS FASHION APPAREL CANADA INC.** and **EXPRESS CANADA GC GP, INC.**

#### FOURTH REPORT OF THE MONITOR ALVAREZ & MARSAL CANADA INC.

**NOVEMBER 30, 2017** 

### **TABLE OF CONTENTS**

| 1.0  | INTRODUCTION  | 1 |
|------|---|---|
| 2.0  | TERMS OF REFERENCE AND DISCLAIMER   | 4 |
| 3.0  | IMPLEMENTATION OF THE PLAN  | 5 |
| 4.0  | ESTABLISHMENT OF THE RESERVES AND CASH POOLS AND PAYMENTS/INITIAL DISTRIBUTIONS UNDER THE PLAN    | 7 |
| 5.0  | ADDITIONAL DISTRIBUTIONS AND ADMINISTRATIVE AMENDMENT TO PLAN                                     | 1 |
| 6.0  | MONITOR'S ACTIVITIES TO DATE 1  | 2 |
| 7.0  | ACTIVITIES TO COMPLETE  | 3 |
| 8.0  | TERMINATION, DISCHARGE AND RELEASES 1   | 4 |
| 9.0  | EXTENSION OF THE STAY PERIOD 1  | 5 |
| 10.0 | APPROVAL OF MONITOR'S ACTIVITIES AND THE FEES AND<br>DISBURSEMENTS OF THE MONITOR AND ITS COUNSEL | 6 |
| 11.0 | MONITOR'S CONCLUSIONS AND RECOMMENDATIONS 1   | 9 |

#### **1.0 INTRODUCTION**

- 1.1 On May 4, 2017 (the "Filing Date"), Express Fashion Apparel Canada Inc. ("Express Canada") and Express Canada GC GP, Inc. (collectively, the "Applicants") applied for and were granted protection by this Court under the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA"). Pursuant to an Order of this Court dated May 4, 2017 (the "Initial Order"), these CCAA proceedings (the "CCAA Proceedings") were commenced and Alvarez & Marsal Canada Inc. ("A&M") was appointed as monitor of the Applicants in the CCAA Proceedings (in such capacity and not in its personal or corporate capacity, the "Monitor").
- 1.2 In connection with the CCAA Proceedings, the Monitor has provided to this Court its First Report of the Monitor dated May 8, 2017 (the "First Report"), its Second Report of the Monitor dated May 25, 2017 (the "Second Report") and its Third Report of the Monitor dated September 20, 2017 (the "Third Report" and together with the Second Report and the First Report, the "Monitor's Reports"). A&M has also, in its capacity as the proposed monitor of the Applicants, provided to this Court the Pre-Filing Report of the Proposed Monitor dated May 3, 2017 (the "Pre-Filing Report", and together with the Monitor's Reports, the "Prior Reports"). The Prior Reports and Initial Order, and the other Orders, Court-filed documents and notices in these CCAA Proceedings, are available on the Monitor's website at <u>www.alvarezandmarsal.com/ExpressCanada</u> (the "Monitor's Website").
- 1.3 Capitalized terms used but not defined in this Fourth Report of the Monitor (the "Fourth Report") have the meaning ascribed to them in the Joint Plan of Compromise and Arrangement dated September 27, 2017 (as amended, and as may be further amended,

varied or supplemented from time to time in accordance with the terms thereof, and together with all schedules thereto, the "**Plan**").

- 1.4 Pursuant to the Initial Order, the stay of proceedings and other benefits of the Initial Order were extended to Express Canada GC, LP ("Express Canada LP" and together with the Applicants, the "Express Canada Entities"). Express Canada LP is wholly owned by the Applicants and as described in the Pre-Filing Report performed functions integral to the Applicants' business.
- 1.5 On May 10, 2017, this Court issued an Order (the "Sale Approval Order") which, among other things: (i) approved the Consulting Agreement, the Sale Guidelines and the transactions contemplated thereunder (as each term is defined in the First Report); and (ii) authorized Express Canada, with the assistance of the Consultant (as defined in the First Report), to conduct a liquidation sale of all of Express Canada's Merchandise and FF&E (as defined in the First Report) in accordance with the Sale Approval Order, the Consulting Agreement and the Sale Guidelines (as defined in the First Report).
- 1.6 On May 29, 2017, this Court issued an Order (the "Claims Procedure Order") which, among other things: (i) approved a procedure for the identification and quantification of claims against the Express Canada Entities and their directors and officers; and (ii) authorized, empowered and directed the Monitor to implement the Claims Procedure Order in consultation with the Express Canada Entities.
- 1.7 In consultation with the Monitor, the Express Canada Entities, Express, LLC ("Express US") and each of the Landlords negotiated the Plan, which provides that each Unsecured Creditor's Unsecured Creditor Claim will be paid in full, each Landlord will receive its

*pro rata* share of the Landlord Cash Pool based on the amount of its Landlord Claim, and Express US will permit its claim to be an Unaffected Claim which will not be paid under the Plan. The Plan had the unanimous support of the Landlords.

- 1.8 On September 27, 2017, this Court issued an Order (the "Sanction and Vesting Order") which, among other things: (i) authorized the Express Canada Entities to call the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting, each of which were deemed to have occurred on September 27, 2017; (ii) deemed every Unsecured Creditor to have voted in favour of a resolution to approve the Plan at the Unsecured Creditors' Meeting; (iii) deemed the Monitor to have voted each Landlord Proxy (as defined in the Third Report) at the Landlord Creditors' Meeting, in favour of a resolution to approve the Plan; (iv) declared that the Plan was approved unanimously by the Affected Creditors at the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting; (v) sanctioned and approved the Plan; and (vi) approved the Prior Reports and the actions, conduct and activities of A&M and the Monitor as described in the Prior Reports.
- 1.9 The Plan and the Sanction and Vesting Order are described in greater detail in the Third Report, a copy of which is appended to this Fourth Report as Appendix "A".
- 1.10 The purpose of this Fourth Report is to provide this Court with:
  - (i) information regarding the following:
    - (a) the implementation of the Plan;
    - (b) the establishment of the reserves and cash pools pursuant to the Plan, and the payments and distributions made to date under the Plan;

- (c) a minor administrative amendment to the Plan in accordance with the terms thereof;
- (d) the Applicant's motion for an Order (the "Discharge and Termination Order") which, among other things: (i) extends the Stay Period (as defined in the Initial Order) until the earlier of June 29, 2018 or the termination of the CCAA Proceedings; (ii) discharges A&M as Monitor in these CCAA Proceedings on delivery of the Monitor's Plan Completion Certificate; (iii) terminates these CCAA Proceedings upon the delivery of the Monitor's Plan Completion Certificate; (iv) grants certain releases; (v) approves the actions, conduct and activities of the Monitor; (vi) and approves the fees and disbursements of the Monitor and the Monitor's counsel; and
- (ii) the Monitor's conclusions and recommendations in connection with the foregoing.

#### 2.0 TERMS OF REFERENCE AND DISCLAIMER

- 2.1 In preparing this Fourth Report, the Monitor has been provided with and has relied upon unaudited financial information and the books and records prepared by the Express Canada Entities and Express US (collectively, the "Express Entities") and has held discussions with the Express Entities' management (the "Management") and legal counsel for the Express Canada Entities (collectively, the "Information").
- 2.2 Except as otherwise described in this Fourth Report:

- (i) the Monitor has reviewed the Information for reasonableness, internal consistency and use in the context in which it was provided. However, the Monitor has not audited or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Canadian Auditing Standards ("CASs") pursuant to the *Chartered Professional Accountants Canada Handbook* (the "CPA Handbook") and, accordingly, the Monitor expresses no opinion or other form of assurance contemplated under CASs in respect of the Information; and
- some of the information referred to in this Fourth Report consists of forecasts and projections. An examination or review of the financial forecasts and projections, as outlined in the CPA Handbook, has not been performed.
- 2.3 Future oriented financial information referred to in this Fourth Report was prepared based on the Express Entities' estimates and assumptions. Readers are cautioned that since projections are based upon assumptions about future events and conditions that are not ascertainable, the actual results will vary from the projections, even if the assumptions materialize, and the variations could be significant.
- 2.4 Unless otherwise stated, all monetary amounts contained in this Fourth Report are expressed in Canadian dollars.

#### 3.0 IMPLEMENTATION OF THE PLAN

3.1 On October 19, 2017 (the "**Plan Implementation Date**"), Express Canada provided written notice to the Monitor, in accordance with the Plan, that the conditions precedent to Plan Implementation as set out in Section 8.3 of the Plan had been satisfied.

- 3.2 Also on October 19, 2017, following receipt of the notice referred to above, the Monitor delivered the Monitor's Plan Implementation Date Certificate to the Express Canada Entities and thereafter filed it with the Court and posted a copy to the Monitor's Website, in accordance with Section 8.4 of the Plan and the Sanction and Vesting Order.
- 3.3 The Plan became effective as at the Effective Time (12:01 a.m.) on the Plan Implementation Date (October 19, 2017).
- 3.4 As at the Effective Time, full and final releases which were provided for under the Plan and the Sanction and Vesting Order became effective in favour of the following parties:
  - Express Canada Released Parties (being the Express Canada Entities and their respective Directors, Officers, current and former employees, legal counsel, advisors and agents);
  - (ii) Third Party Released Parties (being A&M, the Monitor and their respective current and former affiliates, directors, officers and employees and all their respective advisors, legal counsel and agents); and
  - (iii) Express US Released Parties (being Express US and its current and former affiliates (other than the Express Canada Entities) and their current and former members, shareholders, directors, officers and employees, advisors, legal counsel and agents).
- 3.5 In addition to the foregoing releases, the Plan and Sanction and Vesting Order also fully, finally, irrevocably and forever compromised and discharged all Affected Claims. For greater certainty, Landlord Guarantee Claims were not released by the Plan or the Sanction and Vesting Order.

## 4.0 ESTABLISHMENT OF THE RESERVES AND CASH POOLS AND PAYMENTS/INITIAL DISTRIBUTIONS UNDER THE PLAN

- 4.1 Pursuant to the Plan, the Initial Distribution Date was to occur as soon as reasonably practicable following the Plan Implementation Date and in any event, no later than October 31, 2017, unless otherwise agreed to by Express Canada, the Monitor and each Landlord.
- 4.2 The Initial Distribution Date was October 23, 2017.
- 4.3 As set out in greater detail below, pursuant to the Plan, Express Canada established the Administrative Reserve Account to hold the Administrative Reserve, the Unsecured Creditor Cash Pool Account to hold the Unsecured Creditor Cash Pool and the Landlord Cash Pool Account to hold the Landlord Cash Pool.

#### Administrative Reserve

- 4.4 On the Plan Implementation Date, Express Canada established the Administrative Reserve Account in the amount of \$1,465,000 to be used by Express Canada to pay all costs, professional fees and other amounts related to, incurred and payable in connection with:
  - (i) implementation of the Plan;
  - (ii) Post-Filing Trade Payables, if any;
  - (iii) winding-down the CCAA Proceedings;
  - (iv) any dissolution or bankruptcy of any one or more of the Express Canada Entities, including a retainer in the amount of \$50,000 to any proposed trustee in

bankruptcy (the "**Bankruptcy Trustee Retainer**"), to the extent that the Express Canada Entities take steps to bankrupt any of the Express Canada Entities; and

(v) any Tax Claims,

including, without limitation, professional fees and disbursements of the Monitor and counsel to the Monitor, and professional fees and disbursements of counsel to the Express Canada Entities in connection with the foregoing.

- 4.5 The Applicants have advised the Monitor that prior to the Final Distribution Date, they intend to take steps to bankrupt one or more of the Express Canada Entities and have requested that A&M act as trustee in any such bankruptcy proceedings. A&M has consented to act as bankruptcy trustee.
- 4.6 A summary of the cash flow activity in the Administrative Reserve Account is provided in the table below:

| Summary of Administrative Reserve Account |             |  |  |  |  |
|---|-------------|--|--|--|--|
| Funded amount on Plan Implementation Date | \$1,465,000 |  |  |  |  |
| Less: Professional fees                   | (493,149)   |  |  |  |  |
| Rent payments                             | (401,206)   |  |  |  |  |
| Shared Services costs                     | (83,698)    |  |  |  |  |
| Add: Other cash receipts and refunds      | 18,565      |  |  |  |  |
| Balance as at November 17, 2017           | \$505,512   |  |  |  |  |

The disbursements above include the following Administrative Reserve Costs:

- (i) professional fees for the period of August 1, 2017 to October 21, 2017;
- (ii) rent payments paid to a Landlord for rent incurred during the CCAA Proceedings; and
- (iii) a final payment for Shared Services costs which will cover the period of August1, 2017 through to the end of the CCAA Proceedings.

#### Unsecured Creditor Cash Pool

- 4.7 On the Plan Implementation Date, Express Canada established the Unsecured Creditor Cash Pool Account in the amount of \$857,505.05 to be used by Express Canada to make distributions to satisfy all Unsecured Creditor Claims in full.
- 4.8 On or about October 24, 2017, an aggregate amount of \$72,807.66 was paid by Express Canada under the supervision of the Monitor, to former employees, through Express Canada's payroll services provider to satisfy all Employee Claims in full.
- 4.9 On or about October 25, 2017, an aggregate amount of \$784,697.39 was paid by Express Canada under the supervision of the Monitor, by cheque, to all other Unsecured Creditors to satisfy all other Unsecured Creditor Claims in full.
- 4.10 Express Canada has advised the Monitor that all distribution cheques to Unsecured Creditors have been cashed and as such, all Unsecured Creditor Claims have been satisfied in full as of the date hereof.

#### Landlord Cash Pool

- 4.11 On the Plan Implementation Date, after funding the Administrative Reserve and the Unsecured Creditor Cash Pool, Express Canada established the Landlord Cash Pool Account in the amount of \$16,643,000 to pay the holder of each Landlord Claim its *pro rata* share of the Landlord Cash Pool based on the amount of its Landlord Claim.
- 4.12 On or about October 24, 2017, the Initial Distribution was made to Landlords by Express Canada under the supervision of the Monitor by wire or cheque, as directed by each Landlord, in the aggregate amount of \$16,643,000. As at the date hereof, each landlord has confirmed receipt of its *pro rata* share of the Landlord Cash Pool from the Initial Distribution.
- 4.13 Pursuant to the Plan, going forward, the Landlord Cash Pool is to be increased by: (i) any additional Available Funds acquired by any of the Express Canada Entities (i.e. as a result of any Tax or other refunds); (ii) any Cash held by Express Canada in relation to any Undelivered Distribution with respect to which an Undelivered Distribution Notification has not been received before the Distribution Notification Deadline; and (iii) any amounts remaining in the Administrative Reserve following the payment of any outstanding Administrative Reserve Costs.
- 4.14 As set out above, all cheques on account of distributions to Unsecured Creditors have been cashed and as such, there are no Undelivered Distributions.
- 4.15 Therefore, going forward, the Landlord Cash Pool will increase by: (i) any Tax or other refunds received by Express Canada related to the payments and distributions described

above; and (ii) any remaining balance in the Administrative Reserve on the Final Distribution Date.

## 5.0 ADDITIONAL DISTRIBUTIONS AND ADMINISTRATIVE AMENDMENT TO PLAN

- 5.1 Pursuant to the Plan, following the Initial Distribution Date a second and final distribution was to be made on the Final Distribution Date to the holder of each Landlord Claim in the amount of its *pro rata* share of the Landlord Cash Pool as at the Final Distribution Date.
- 5.2 The Final Distribution Date is to occur following the issuance by this Court of a Discharge and Termination Order and prior to the filing of the Monitor's Plan Completion Certificate pursuant to such Discharge and Termination Order. The Final Distribution Date is to be determined by the Monitor, in consultation with Express Canada, or as otherwise ordered by the Court.
- 5.3 Following the Plan Implementation Date, the Express Canada Entities, in consultation with the Monitor, determined that in order to claim all applicable Tax refunds in respect of distributions under the Plan and maximize the Landlord Cash Pool, the Plan had to be amended such that one or more additional distributions could be made to holders of each Landlord Claim between the Initial Distribution and the final distribution on the Final Distribution Date (collectively, the "Interim Distributions").
- 5.4 Pursuant to the Plan, the Express Canada Entities have the right, with the consent of the Monitor and each Landlord Creditor, to amend the Plan provided that such amendment

concerns a matter of an administrative nature required to better give effect to the Plan and is not materially adverse to the financial or economic interests of the Affected Creditors.

- 5.5 On October 23, 2017, the Express Canada Entities, in consultation with and on consent of the Monitor and each Landlord Creditor, made an administrative amendment to the Plan to provide that Express Canada could make Interim Distributions to the holders of each Landlord Claim.
- 5.6 On the Final Distribution Date, Express Canada will pay: (i) the Bankruptcy Trustee Retainer to the Monitor to be remitted to A&M as a retainer, in its capacity as proposed bankruptcy trustee; (ii) any final Administrative Reserve Costs (with any excess amounts in the Administrative Reserve being transferred to the Landlord Cash Pool Account); and (iii) each holder of a Landlord Claim an amount equal to its *pro rata* share of the balance of the Landlord Cash Pool.

#### 6.0 MONITOR'S ACTIVITIES TO DATE

- 6.1 In addition to those described above, the activities of the Monitor from the date of the Third Report (September 20, 2017) have included the following:
  - (i) continuing to assist the Express Canada Entities with communications with employees, landlords and other parties;
  - (ii) responding to inquiries from stakeholders, including addressing questions or concerns of parties who contacted the Monitor on the hotline number or email account established by the Monitor for these CCAA Proceedings;

- (iii) attending the September 27, 2017 Court hearing for the granting of the Sanction and Vesting Order;
- (iv) posting non-confidential materials filed with the Court to the Monitor's Website;
- (v) supervising the Express Canada Entities in making the payments and distributions to Creditors described in this Fourth Report; and
- (vi) preparing this Fourth Report.

#### 7.0 ACTIVITIES TO COMPLETE

- 7.1 The expected remaining activities of Express Canada and the Monitor to be completed prior to completion of the Plan, termination of the CCAA Proceedings and discharge of the Monitor are as follows:
  - Express Canada, with the assistance of the Monitor, filing Tax claims in respect of the payments and distributions made under the Plan and collecting any Tax refunds related thereto;
  - (ii) Express Canada, with the assistance of the Monitor, making any Interim Distributions to the holders of Landlord Claims;
  - (iii) Express Canada, with the assistance of the Monitor, making a final distribution to holders of Landlord Claims on the Final Distribution Date;
  - (iv) Express Canada, with the assistance of the Monitor, taking steps necessary to assign one or more of the Express Canada Entities into bankruptcy;
  - (v) the Monitor completing statutory and administrative duties and filings; and

(vi) the Monitor filing the Monitor's Plan Completion Certificate.

#### 8.0 TERMINATION, DISCHARGE AND RELEASES

- 8.1 The proposed Discharge and Termination Order provides for, among other things, the termination of the CCAA Proceedings on the filing of the Monitor's Plan Completion Certificate. The Order for the termination of the CCAA Proceedings and the proposed ancillary relief related thereto are being sought by the Applicants at this time in order to maximize efficiency and avoid the need for additional future Court appearances.
- 8.2 The proposed Discharge and Termination Order also contemplates releases effective to the date of the Order, if granted (the "**Releases**") and separate releases for the period between the date of the Order and the date of the termination of the CCAA Proceedings (the "**Subsequent Releases**"). The proposed Discharge and Termination Order provides that the Monitor shall, at least seven days prior to the filing of the Monitor's Plan Completion Certificate, provide notice to the Service List in order to provide an opportunity for any party with an interest to object to the Subsequent Releases. The Plan and the Sanction and Vesting Order both contemplate these additional releases being sought as part of the Discharge and Termination Order.
- 8.3 If no objections are received before the filing of the Monitor's Plan Completion Certificate, the Subsequent Releases shall become effective as at such date. If any objection is received within the seven-day period, the Subsequent Releases shall only become effective if the objection is resolved consensually or upon further Order of the Court.

8.4 The Monitor supports the Applicants' request for the Discharge and Termination Order providing for the termination of the CCAA Proceedings, the discharge of the Monitor, the Releases and the Subsequent Releases.

#### 9.0 EXTENSION OF THE STAY PERIOD

- 9.1 The Stay Period currently expires on December 15, 2017.
- 9.2 The Monitor supports the Applicants' motion to extend the Stay Period to the earlier of June 29, 2018 and the time at which the Monitor's Plan Completion Certificate is filed, for the following reasons:
  - (i) the extension will provide the required time for the filing of Tax returns and receipt of Tax refunds by Express Canada to fund future distributions to holders of Landlord Claims;
  - (ii) the stay of proceedings is required to provide the necessary stability and certainty to enable the Express Canada Entities to carry out the remaining activities set out above and complete the wind-down of the CCAA Proceedings;
  - (iii) the Administrative Reserve is sufficient to fund the remaining Administrative Reserve Costs and accordingly, the Express Canada Entities are projected to have sufficient liquidity through the proposed extended Stay Period and the remainder of these CCAA Proceedings;
  - (iv) the Monitor believes that creditors would not be materially prejudiced by the proposed extension of the Stay Period; and
  - (v) the Applicants continue to act in good faith and with due diligence.

#### 10.0 APPROVAL OF MONITOR'S ACTIVITIES AND THE FEES AND DISBURSEMENTS OF THE MONITOR AND ITS COUNSEL

#### Approval of Activities

- 10.1 To date, this Court has approved the Prior Reports and the actions, conduct and activities of A&M (as proposed monitor) and the Monitor as described therein.
- 10.2 The Discharge and Termination Order provides for Court approval of this Fourth Report and the actions, conduct and activities of the Monitor set out herein.
- 10.3 The Monitor respectfully submits that the activities set out in this Fourth Report have been carried out in good faith and in accordance with the provisions of the Orders issued in the CCAA Proceedings and should therefore be approved.

#### Approval of Fees and Disbursements Incurred to Date

- 10.4 Pursuant to paragraphs 30 and 31 of the Initial Order, the Monitor and its counsel are to: (i) be paid their reasonable fees and disbursements, in each case at their standard rates and charges, whether incurred prior to or subsequent to the date of the Initial Order, by the Express Canada Entities as part of the costs of these CCAA Proceedings; and (ii) pass their accounts from time to time before this Court.
- 10.5 Throughout the CCAA Proceedings and pursuant to the Initial Order, the fees and disbursements of the Monitor and its legal counsel, Blake Cassels & Graydon LLP (the "Monitor's Counsel") and a local agent engaged in New Brunswick to assist with the review of the security held by Express US (the "Local Agent") have been paid from time to time as part of the costs of the CCAA Proceedings. The Monitor, Monitor's Counsel and the Local Agent have maintained records of their professional time and costs.

- 10.6 The total fees and disbursements of the Monitor for the period of April 23, 2017 to October 21, 2017 (May 4, 2017 Filing Date) are \$593,248.93 (inclusive of HST), comprised of fees of \$491,977.50, disbursements of \$33,021.55 (primarily for publication of notices related to the CCAA Proceedings in *The Globe and Mail* newspaper) and HST of \$68,249.88.
- 10.7 The total fees and disbursements of: (i) the Monitor's Counsel for the period of April 12, 2017 to October 31, 2017 are \$457,333.05 (inclusive of HST), comprised of fees of \$403,920.50, disbursements of \$808.45 and HST of \$52,604.10; and (ii) the Local Agent are \$6,506.47 (inclusive of HST), comprised of fees of \$5,500, disbursements of \$157.80 and HST of \$848.67.
- 10.8 As set out above, the Unsecured Creditor Claims of all Unsecured Creditors have been paid in full and any funds remaining in the Administrative Reserve Account as at the Final Distribution Date will be transferred to the Landlord Cash Pool and distributed to the holders of Landlord Claims. Accordingly, the only parties with an economic interest in the aggregate amounts of fees and disbursements of the Monitor, the Monitor's Counsel and the Local Agent are the Landlords.
- 10.9 In the interest of maximizing efficiency and minimizing costs associated with preparing affidavits in support of the approval of the fees of the Monitor, the Monitor's Counsel and the Local Agent, the Monitor, in consultation with the Express Canada Entities, discussed a cost-saving approach with each of the Landlords (either directly or through counsel), whereby the Monitor would: (i) share with each Landlord, detailed summaries of fees and disbursements for each of the Monitor, the Monitor's Counsel and the Local

Agent and all related invoices and time entries, subject to redactions for privilege (collectively, the "**Supporting Details of Fees and Disbursements**"); and (ii) only prepare affidavits in support of the approval of fees if any of the Landlords requested same following their review of the Supporting Details of Fees and Disbursements. All of the Landlords were supportive of this cost-saving proposal.

- 10.10 On November 20, 2017, the Monitor's Counsel provided each Landlord (either directly or through counsel) with the Supporting Details of Fees and Disbursements.
- 10.11 As at the date hereof, all of the Landlords have reviewed the Supporting Details of Fees and Disbursements and confirmed that such fees appear to be reasonable in the circumstances and that they do not object to the approval of the fees and disbursements of the Monitor, the Monitor's Counsel and the Local Agent.

#### Approval of Subsequent Fees

- 10.12 The Discharge & Termination Order provides that any subsequent fees and disbursements of the Monitor and the Monitor's Counsel will only need to be approved by the Court if they exceed a combined total of CAD \$125,000 (the "Fee Approval Threshold") and each Landlord requests that Court approval be sought.
- 10.13 The Fee Approval Threshold: (i) will facilitate an efficient and cost effective wind-down of the CCAA Proceedings by allowing the Monitor to simply take the administrative step of filing the Monitor's Plan Completion Certificate and close out the CCAA Proceedings in the event that subsequent fees and disbursements do not exceed the Fee Approval Threshold; (ii) avoids the need for further review by the Landlords of the Supporting Details of Fees and Disbursements or additional Court appearances; and (iii) is consistent

with the approach taken in similar Orders previously granted by this Court in other CCAA and receivership proceedings. Accordingly, the Monitor recommends that this Court approve the Fee Approval Threshold.

#### 11.0 MONITOR'S CONCLUSIONS AND RECOMMENDATIONS

11.1 For the reasons set out in this Fourth Report, the Monitor is of the view that the relief requested by the Applicants is reasonable and respectfully recommends that this Court grant the proposed Discharge and Termination Order and approve the fees and disbursements of the Monitor and its counsel.

All of which is respectfully submitted to this Court this \_30th day of November, 2017.

Alvarez & Marsal Canada Inc., solely in its capacity as Monitor of Express Fashion Apparel Canada Inc. and Express Canada GC GP, Inc., and not in its personal or corporate capacity

Name: Douglas R. McIntosh Title: President

Per:

### **APPENDIX A**

## THIRD REPORT OF THE MONITOR DATED SEPTEMBER 20, 2017

Court File No.: CV-17-11785-00CL

#### ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

#### IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

#### AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF **EXPRESS FASHION APPAREL CANADA INC.** and **EXPRESS CANADA GC GP, INC.**

# THIRD REPORT OF THE MONITOR ALVAREZ & MARSAL CANADA INC.

**SEPTEMBER 20, 2017** 

### **TABLE OF CONTENTS**

| 1.0  | INTRODUCTION                                   | 1  |
|------|--|----|
| 2.0  | TERMS OF REFERENCE AND DISCLAIMER              | 4  |
| 3.0  | OVERVIEW OF THE STATUS OF THE CCAA PROCEEDINGS | 5  |
| 4.0  | OUTCOME OF THE CLAIMS PROCESS                  | 7  |
| 5.0  | THE PROPOSED PLAN                              | 10 |
| 6.0  | THE PROPOSED SANCTION AND VESTING ORDER        | 22 |
| 7.0  | CASH FLOW RESULTS RELATIVE TO FORECAST         | 26 |
| 8.0  | EXTENSION OF THE STAY PERIOD                   | 29 |
| 9.0  | MONITOR'S ACTIVITIES TO DATE                   | 30 |
| 10.0 | MONITOR'S CONCLUSIONS AND RECOMMENDATIONS      | 31 |

#### **1.0 INTRODUCTION**

- 1.1 On May 4, 2017 (the "Filing Date"), Express Fashion Apparel Canada Inc. ("Express Canada") and Express Canada GC GP, Inc. (collectively, the "Applicants") applied for and were granted protection by this Court under the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA"). Pursuant to an Order of this Court dated May 4, 2017 (the "Initial Order"), these CCAA proceedings (the "CCAA Proceedings") were commenced and Alvarez & Marsal Canada Inc. ("A&M") was appointed as monitor of the Applicants in the CCAA Proceedings (in such capacity and not in its personal or corporate capacity, the "Monitor").
- 1.2 In connection with the CCAA Proceedings, the Monitor provided to this Court its First Report of the Monitor dated May 8, 2017 (the "First Report") and its Second Report of the Monitor dated May 25, 2017 (the "Second Report"). A&M has also, in its capacity as the proposed monitor of the Applicants, provided to this Court the Pre-Filing Report of the Proposed Monitor dated May 3, 2017 (the "Pre-Filing Report", and together with the First Report and the Second Report, the "Prior Reports"). The Prior Reports and Initial Order, and the other Orders, Court-filed documents and notices in these CCAA Proceedings, including the Sale Approval Order and Claims Procedure Order (as each is defined below) available the Monitor's website term are on at www.alvarezandmarsal.com/ExpressCanada (the "Monitor's Website").
- 1.3 Capitalized terms used but not defined in this Third Report of the Monitor (the "Third Report") have the meaning ascribed to them in the Second Report.

- 1.4 Pursuant to the Initial Order, the stay of proceedings and other benefits of the Initial Order were extended to Express Canada GC, LP ("Express Canada LP" and together with the Applicants, the "Express Canada Entities"). Express Canada LP is wholly owned by the Applicants and as described in the Pre-Filing Report performed functions integral to the Applicants' business.
- 1.5 On May 10, 2017, this Court issued an Order (the "Sale Approval Order") which, among other things: (i) approved the Consulting Agreement, the Sale Guidelines and the transactions contemplated thereunder; and (ii) authorized Express Canada, with the assistance of the Consultant, to conduct a liquidation sale of all of Express Canada's Merchandise and FF&E in accordance with the Sale Approval Order, the Consulting Agreement and the Sale Guidelines (the "Sale").
- 1.6 On May 29, 2017, this Court issued an Order (the "Claims Procedure Order") which, among other things: (i) approved a procedure for the identification and quantification of claims against the Express Canada Entities and their directors and officers (the "Claims Process"); and (ii) authorized, empowered and directed the Monitor to implement the Claims Procedure Order in consultation with the Express Canada Entities.
- 1.7 The purpose of this Third Report is to provide this Court with:
  - (i) information regarding the following:
    - (a) the status of the CCAA Proceedings generally and the outcome of the Sale;
    - (b) the outcome of the Claims Process;

- (c) the proposed Joint Plan of Compromise and Arrangement dated
  September 27, 2017 (the "Plan");
- (d) the Applicant's motion for an Order (the "Sanction and Vesting Order") which, among other things: (i) authorizes the Express Canada Entities to call the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting (as each term is defined in the Plan) that will be deemed to occur on September 27, 2017; (ii) deeming every Unsecured Creditor (as defined in the Plan) to have voted in favour of a resolution to approve the Plan; (iii) deeming the Monitor to have voted each Landlord Proxy (as defined below) at the Landlord Creditors' Meeting, in favour of a resolution to approve the Plan in accordance with the voting instructions contained therein; (iv) declaring that the Plan is approved unanimously by the Affected Creditors (as defined in the Plan) at the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting; and (v) sanctioning and approving the Plan;
- (e) the receipts and disbursements of the Express Canada Entities;
- (f) the proposed extension of the Stay Period (as defined in the Initial Order) to December 15, 2017;
- (g) the Monitor's activities since the date of the Second Report; and

(ii) the Monitor's conclusions and recommendations in connection with the proposed
 Plan, the proposed Sanction and Vesting Order and the proposed extension of the
 Stay Period.

#### 2.0 TERMS OF REFERENCE AND DISCLAIMER

- 2.1 In preparing this Third Report, the Monitor has been provided with and has relied upon unaudited financial information and the books and records prepared by the Express Canada Entities and Express, LLC ("Express US" and collectively, the "Express Entities") and has held discussions with the Express Entities' management (the "Management") and legal counsel for the Express Canada Entities (collectively, the "Information").
- 2.2 Except as otherwise described in this Third Report:
  - (i) the Monitor has reviewed the Information for reasonableness, internal consistency and use in the context in which it was provided. However, the Monitor has not audited or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Canadian Auditing Standards ("CASs") pursuant to the *Chartered Professional Accountants Canada Handbook* (the "CPA Handbook") and, accordingly, the Monitor expresses no opinion or other form of assurance contemplated under CASs in respect of the Information; and
  - some of the information referred to in this Third Report consists of forecasts and projections. An examination or review of the financial forecasts and projections, as outlined in the CPA Handbook, has not been performed.

- 2.3 Future oriented financial information referred to in this Third Report was prepared based on the Express Entities' estimates and assumptions. Readers are cautioned that since projections are based upon assumptions about future events and conditions that are not ascertainable, the actual results will vary from the projections, even if the assumptions materialize, and the variations could be significant.
- 2.4 This Third Report should be read in conjunction with the Affidavit of Todd Painter, the President and sole director of each of the Applicants, sworn September 20, 2017 (the "Fourth Painter Affidavit"), filed in connection with the Applicants' motion for the granting of: (i) the proposed Sanction and Vesting Order; and (ii) the requested extension of the Stay Period.
- 2.5 Unless otherwise stated, all monetary amounts contained in this Third Report are expressed in Canadian dollars.

#### 3.0 OVERVIEW OF THE STATUS OF THE CCAA PROCEEDINGS

- 3.1 Pursuant to the Sale Approval Order, the Express Canada Entities, with the assistance of the Consultant and the Monitor, carried out the Sale in accordance with the Sale Guidelines and the Sale Approval Order. The Sale was completed on or before June 15, 2017.
- 3.2 As described in the Fourth Painter Affidavit, the results of the Sale were significantly better than anticipated. As at the conclusion of the Sale, total receipts were approximately \$9.8 million, approximately 58% greater than the approximately \$6.2 million projected in the Cash Flow Forecast attached as Appendix "B" to the Pre-Filing Report.

- 3.3 As described in the Second Report: (i) Express Canada, with the consent of the Monitor, issued Lease Disclaimers to each of the Landlords on May 16, 2017, which disclaimers were, absent any objection by the Landlords, to become effective as of June 15, 2017; and (ii) the Express Canada Entities, with the consent of the Monitor, issued certain Non-Lease Disclaimers, which were, absent any objection by the applicable counterparties, effective 30 days after delivery thereof.
- 3.4 The Monitor did not receive any formal objections to the Lease Disclaimers or the Non-Lease Disclaimers or any requests for reasons for such disclaimers and counsel to the Express Canada Entities has advised the Monitor that the Express Canada Entities have also not received any such objections or requests for reasons. As such, all of the Lease Disclaimers became effective on June 15, 2017 and all of the Non-Lease Disclaimers became effective 30 days after delivery thereof.
- 3.5 As described in the Pre-Filing Report and the Second Report, prior to the date of the Initial Order, Express Canada was party to a number of intercompany agreements with Express US (collectively, the "**Prior Intercompany Agreements**") which were terminated prior to the Filing Date and replaced with new agreements to be effective during the CCAA Proceedings. In accordance with the Prior Intercompany Agreements, Express US supplied Express Canada with all of its inventory and Shared Services. The costs and fees associated with inventory purchases and Shared Services prior to the Filing Date were charged through the intercompany ledger (the "**Intercompany Account**").
- 3.6 On January 5, 2017, Express Canada granted a security interest in its property to Express US pursuant to a general security agreement dated January 5, 2017 (the "**GSA**"). As set

out in the Pre-Filing Report, counsel to the Monitor conducted an independent review of the GSA and provided the Monitor with an opinion that, among other things (and subject to the standard qualifications contained therein), the GSA creates a valid, legal and binding obligation of Express Canada, enforceable against Express Canada in accordance with its terms. Accordingly, any amounts due and owing by Express Canada to Express US from and after January 5, 2017 are secured by the GSA (the "**Secured Intercompany Claim**").

- 3.7 As described in the Second Report, as at the Filing Date, the Intercompany Account was in a payable position and, as at the date of the Second Report, there were certain additional transactions to be recorded through the Intercompany Account and reconciled.
- 3.8 As set out in greater detail in the Fourth Painter Affidavit, as at the date hereof, the Intercompany Account has been fully updated and reconciled and reflects a Secured Intercompany Claim in the amount of \$188,267.67, which, as described below, was filed by Express US in the Claims Process.

#### 4.0 OUTCOME OF THE CLAIMS PROCESS

#### Overview

- 4.1 Capitalized terms used in this Section 4 of the Third Report but not otherwise defined herein have the meaning ascribed to them in the Claims Procedure Order.
- 4.2 Following the granting of the Claims Procedure Order, the Monitor:
  - (i) posted a copy of the Notice to Claimants and the Claims Package on the Monitor's Website;

- (ii) caused the Notice to Claimants to be published in *The Globe and Mail* (National Edition) on June 1 and 7, 2017;
- (iii) caused a Claims Package to be sent to: (a) each party that appeared on the service list in the CCAA Proceedings (the "Service List") or that had requested a Claims Package; and (b) all known Claimants, other than Employees, as evidenced by the books and records of the Express Canada Entities, at their respective last known municipal or e-mail addresses as recorded in the Express Canada Entities' books and records; and
- (iv) caused the Statements of Employee Claims to be sent to all Employees at their respective last known municipal or e-mail addresses as recorded in the Express Canada Entities' books and records,

in each case, pursuant to and in accordance with the requirements of the Claims Procedure Order.

- 4.3 Pursuant to the Claims Procedure Order:
  - the Claims Bar Date for filing any Pre-Filing Claims and/or Intercompany Claims against any of the Express Canada Entities was July 28, 2017;
  - (ii) the Claims Bar Date for filing any Pre-Filing Claims against any of the Directors and Officers of the Applicants was July 28, 2017;
  - (iii) the Restructuring Period Claims Bar Date for filing any Restructuring PeriodClaims against any of the Express Canada Entities was the later of: (a) 30 days

after the date on which the Monitor sent a Claims Package with respect to a Restructuring Period Claim; and (b) July 28, 2017; and

- (iv) any Employee that wished to dispute the quantum of his or her Claim as set out in their respective Statement of Employee Claim was required to submit a Notice of Dispute of Statement of Employee Claim by no later than July 28, 2017.
- 4.4 The Claims received by the Monitor in the Claims Process and the accepted amounts of such Claims are summarized, by category, in the table below.

| Summary of Claims Filed                    |                           |            |   |                      |  |  |  |
|--|---------------------------|------------|---|----------------------|--|--|--|
|  | Claim as Originally Filed |            | Settled Claim Amounts as<br>Accepted by the Monitor |                      |  |  |  |
| Claim Type                                 | #                         | \$         | #   | \$                   |  |  |  |
|  |                           |            |   |                      |  |  |  |
| Third Party Claims                         | 7                         | 665,741    | 7   | 784,697 <sup>1</sup> |  |  |  |
| Employee Claims                            | 93                        | 72,808     | 93  | 72,808               |  |  |  |
| Landlord Claims                            | 17                        | 37,493,552 | 17  | 29,798,658           |  |  |  |
| Total Unsecured Claims                     | 117                       | 38,232,101 | 117   | 30,656,163           |  |  |  |
| Secured Intercompany<br>Claim <sup>2</sup> | 1                         | 188,268    | 1   | 188,268              |  |  |  |

4.5 Prior to the Claims Bar Date, the Landlords agreed with the Monitor, in consultation with the Express Canada Entities, that each Landlord would be permitted to file a placeholder Claim so as to comply with the Claims Procedure Order and preserve its rights thereunder, while pursuing a consensual resolution of its Claim. This would allow each

<sup>&</sup>lt;sup>1</sup> The Canada Revenue Agency initially filed a \$1.00 placeholder claim and, following an audit and discussions with the Monitor, revised its claim for a greater amount, which revised claim was accepted by the Monitor.

 $<sup>^{2}</sup>$  As described below, Express US is supporting the Plan by, among other things, permitting the balance of the Secured Intercompany Claim (following a partial reduction as consideration for the Airstream and related marketing materials) to be an Unaffected Claim, which will not be paid under the Plan.

Landlord to avoid the expense of marshalling comprehensive evidence for its Claim to the extent that a consensual resolution thereof could be reached.

- 4.6 Following the Claims Bar Date, the Monitor and Express Canada engaged in discussions and negotiations with each Landlord and arrived at an agreed upon value of each Landlord's respective Claim. In accordance with the Claims Procedure Order, on or before September 15, 2017, the Monitor issued a Notice of Revision or Disallowance to each Landlord accepting such Landlord's Claim in the agreed amount.
- 4.7 As shown in the table above, excluding the Secured Intercompany Claim, 117 Unsecured Claims were submitted to the Monitor in the Claims Process, summarized as follows:
  - (i) 100 Claims have been proven by Creditors (other than Landlords), totalling approximately \$857,505; and
  - (ii) 17 Claims have been proven by Landlords totalling, approximately \$29.8 million.
- 4.8 As at the date hereof, there are no unresolved Claims. In particular, no Employee Creditors disputed their Claims.

#### **Director/Officer Claims**

4.9 The Monitor did not receive any Claims against the Directors and Officers of the Express Canada Entities.

#### 5.0 THE PROPOSED PLAN

5.1 Capitalized terms used but not defined in this Section 5 of the Third Report have the meaning ascribed to them in the Plan.

5.2 The Plan was developed by the Express Canada Entities and their counsel, in consultation with the Monitor and the Landlords and their respective counsel. Readers are cautioned that the terms and conditions of the Plan and the Sanction and Vesting Order summarized herein are an overview only and are not meant to be exhaustive descriptions. As such, interested parties should refer to and review the Plan and the Sanction and Vesting Order in their entirety.

#### Overview of the Plan and Key Features

- 5.3 The purpose of the Plan is to:
  - (i) complete the controlled, orderly and timely wind down of the Express Canada Entities and the CCAA Proceedings;
  - (ii) provide for distributions in an amount that is sufficient to pay the Proven Claims of Unsecured Creditors (being all Third Party Creditors and Employee Creditors) in full; and
  - (iii) provide for distributions to holders of Landlord Claims in the amount of their respective *pro rata* share of the Landlord Cash Pool.
- 5.4 The Plan provides for two classes of Affected Creditors, composed as follows: (i) a class composed of all of the Unsecured Creditors; and (ii) a class composed of all of the Landlords.
- 5.5 As set out in greater detail below: (i) the Plan provides that the Unsecured Creditor Claims of all Unsecured Creditors are satisfied in full; and (ii) the Landlords whose
claims are subject to compromise, are supportive of the Plan and the Sanction and Vesting Order.

5.6 Express US is supporting the Plan by, among other things, permitting the Secured Intercompany Claim and any Express US Subrogated Claim to be Unaffected Claims, which will not be paid under the Plan.

#### Unaffected Claims

- 5.7 The Plan does not compromise any Unaffected Claims which are comprised of: (i) Claims secured by any Charges (as defined in the Initial Order); (ii) Claims enumerated in Sections 5.1(2) and 19(2) of the CCAA, of which none were filed in the Claims Process; and (iii) the Secured Intercompany Claim or any subrogated claim by Express US against Express Canada in respect of any amounts paid by Express US under a Landlord Guarantee Claim.
- 5.8 Unaffected Claims will remain as claims against the Express Canada Entities, although funds will only be available for Claims secured by the Charges.
- 5.9 Landlord Guarantee Claims are unaffected by the Plan and the Sanction and Vesting Order.

#### Notice to Creditors

5.10 As at the date hereof, the Applicants have served a Motion Record containing, among other things, the proposed Plan and the Sanction and Vesting Order on: (i) each party that appears on the Service List; and (ii) all known Claimants (including Employees), as evidenced by the books and records of the Express Canada Entities, at their respective

last known municipal or e-mail addresses as recorded in the Express Canada Entities' books and records.

#### Landlord Support and Proxies

- 5.11 As set out above and in greater detail in the Fourth Painter Affidavit, the Landlords are supportive of the Plan and the Sanction and Vesting Order.
- 5.12 As at the date hereof, each Landlord has provided the Monitor with a proxy (each, a "**Landlord Proxy**") irrevocably directing the Monitor to: (i) act as such Landlord's proxyholder at the Landlord Creditors' Meeting; and (ii) vote the entire amount of such Landlord's Landlord Claim in favour of a resolution to approve the Plan.

### Administrative Reserve and Cash Pools

#### Administrative Reserve

- 5.13 On the Plan Implementation Date, Express Canada will establish an Administrative Reserve Account to hold the Administrative Reserve in the amount of \$1,465,000.
- 5.14 The Administrative Reserve is to be used to pay all costs, professional fees and other amounts related to, incurred and payable in connection with:
  - (i) implementing the Plan;
  - (ii) Post-Filing Trade Payables, if any;
  - (iii) winding-down the CCAA Proceedings;

- (iv) any dissolution or bankruptcy of any one or more of the Express Canada Entities including a retainer in the amount of \$50,000 to any proposed trustee in bankruptcy (the "Bankruptcy Trustee Retainer"), to the extent that the Express Canada Entities take steps to bankrupt any of the Express Canada Entities; and
- (v) any Tax Claims,

including, without limitation, professional fees and disbursements of the Monitor and counsel to the Monitor (which shall be subject to Court approval in accordance with the Initial Order), professional fees and disbursements of counsel to the Express Canada Entities, and any Shared Services costs, employee-related costs and fees incurred by the Express Canada Entities or the Monitor in connection with foregoing clauses (i) to (v).

- 5.15 The Monitor is not aware of the existence of any Government Priority Claims or Employee Priority Claims and no such Claims were filed pursuant to the Claims Procedure Order.
- 5.16 The Monitor is of the view that \$1,465,000 is an appropriate reserve to fund the Administrative Reserve Costs and includes amounts for post-filing rent payments owed to a Landlord, professional fees (invoiced but not paid, unbilled work-in-process and estimates to complete the CCAA Proceedings) and estimated Shared Services costs to complete the CCAA Proceedings.
- 5.17 A plan of compromise and arrangement proposed in accordance with the CCAA must provide for the payment or provision of Government Priority Claims and Employee Priority Claims pursuant to Section 6(3) of the CCAA. The Plan complies with Section

6(3) by requiring Express Canada, on behalf of the Express Canada Entities, to pay in full, all amounts on account of Government Priority Claims (if any) and Employee Priority Claims (if any), within six (6) months from the Plan Sanction Date.

#### Unsecured Creditor Cash Pool

5.18 On the Plan Implementation Date, Express Canada will establish the Unsecured Creditor Cash Pool Account to hold the Unsecured Creditor Cash Pool, which shall be in an amount which is sufficient to satisfy in full all Unsecured Creditor Claims. Unsecured Creditor Claims are approximately \$857,505.

#### Landlord Cash Pool

- 5.19 On the Plan Implementation Date, after funding the Administrative Reserve and the Unsecured Creditor Cash Pool, Express Canada will establish the Landlord Cash Pool Account to hold the Landlord Cash Pool, which shall be in an amount that is not less than \$16,643,000.
- 5.20 Following the Plan Implementation Date, the Landlord Cash Pool shall be increased by: (i) any additional Available Funds acquired by any of the Express Canada Entities (whether as a result of the liquidation of any remaining Property, Tax refund or otherwise); and (ii) any Cash held by Express Canada in relation to any Undelivered Distribution with respect to which an Undelivered Distribution Notification has not been received before the Distribution Notification Deadline; and (iii) any amounts remaining in the Administrative Reserve following the payment of any outstanding Administrative Reserve Costs on the Final Distribution Date.

5.21 The Landlord Cash Pool is to be used to pay the holder of each Landlord Claim, its *pro rata* share of the Landlord Cash Pool based on the amount of its Landlord Claim.

#### Initial Distribution

- 5.22 Pursuant to the Plan, the Initial Distribution Date is to occur as soon as reasonably practicable following the Plan Implementation Date and in any event, no later than October 31, 2017, unless otherwise agreed to by Express Canada, the Monitor and each Landlord.
- 5.23 On the Initial Distribution Date, Express Canada will pay, (i) Unsecured Creditors the amount of their respective Proven Claims in full by way of cheque sent by pre-paid ordinary mail; and (i) each holder of a Landlord Claim an amount equal to its *pro rata* share of the Landlord Cash Pool, by way of cheque or wire transfer (if requested by a Landlord).
- 5.24 If any cheque on account of the foregoing distributions is returned as undeliverable or not cashed: (i) neither Express Canada nor the Monitor are required to locate such Creditor; (ii) no further distributions will be made to such Creditor unless Express Canada receives an Undelivered Distribution Notification prior to the Undelivered Distribution Notification Deadline (December 1, 2017); and (iii) if Express Canada does not receive an Undelivered Distribution Notification prior to the Undelivered Distribution Notification Deadline, such Creditor's claim with respect to such Undelivered Distribution will be forever discharged and barred and the Cash held by Express Canada in relation to such Undelivered Distribution will be transferred to the Landlord Cash Pool Account.

5.25 All distributions on the Initial Distribution Date will be made by Express Canada under the supervision of the Monitor.

#### Final Distribution

- 5.26 Pursuant to the Plan, the Final Distribution Date is to occur following the issuance by this Court of a Discharge and Termination Order and prior to the filing of the Monitor's Plan Completion Certificate pursuant to such Discharge and Termination Order. The Final Distribution Date is to be determined by the Monitor, in consultation with Express Canada, or as otherwise ordered by the Court.
- 5.27 On the Final Distribution Date, Express Canada will pay: (i) each Affected Creditor that has provided Express Canada with an Undelivered Distribution Notification prior to the Undelivered Distribution Notification Deadline, an amount equal to such Affected Creditor's Undelivered Distribution, without interest; (ii) the Bankruptcy Trustee Retainer to the Monitor to be remitted to the proposed bankruptcy trustee as a retainer, provided that the dissolution or bankruptcy of any of the Express Canada Entities is to be effected in accordance with the Plan; (iii) any final Administrative Reserve Costs (with any excess amounts in the Administrative Reserve being transferred to the Landlord Cash Pool Account); and (iv) each holder of a Landlord Claim an amount equal to its *pro rata* share of the balance of the Landlord Cash Pool.
- 5.28 All distributions on the Final Distribution Date will be made by Express Canada under the supervision of the Monitor.

#### Conditions Precedent to Plan Implementation

- 5.29 The implementation of the Plan is conditional upon the fulfillment of the following conditions:
  - the proposed Sanction and Vesting Order shall have been granted by the Court by September 27, 2017, or such later date as shall be acceptable to Express Canada and each Landlord, in consultation with the Monitor;
  - (ii) the Unsecured Creditors shall have been deemed to have unanimously voted in favour of the Plan at the Unsecured Creditors' Meeting;
  - (iii) the Monitor shall have been deemed to have voted each Landlord Proxy at the Landlord Creditors' Meeting in favour of a resolution approving the Plan, in accordance with the voting instructions contained therein;
  - (iv) the Plan shall have been sanctioned by the Court on the Plan Sanction Date; and
  - (v) unless otherwise agreed to by the Express Canada Entities and the Monitor, the Sanction and Vesting Order shall have become a Final Order.
- 5.30 Upon satisfaction of the foregoing conditions precedent, Express Canada shall provide the Monitor with written notice confirming same and upon receipt of such notice, the Monitor shall deliver the Monitor's Plan Implementation Date Certificate to the Express Canada Entities and thereafter file it with the Court and post a copy on the Monitor's Website.

5.31 The date on which the Plan becomes effective (the Plan Implementation Date) is the Business Day on which the foregoing conditions precedent have been satisfied.

#### Plan Releases and Reviewable Transactions

- 5.32 As at the Effective Time (being 12:01 a.m. on the Plan Implementation Date), the Plan provides for certain full and final releases in favour of:
  - Express Canada Released Parties (being the Express Canada Entities and their respective Directors, Officers, current and former employees, advisors and agents);
  - (ii) Third Party Released Parties (being A&M, the Monitor and their respective current and former affiliates, directors, officers and employees and all of their respective advisors, legal counsel and agents); and
  - (iii) Express US Released Parties (being Express US and its current and former affiliates (other than the Express Canada Entities) and their current and former members, shareholders, directors, officers and employees, advisors, legal counsel and agents).
- 5.33 In addition to the foregoing releases, the Plan also provides that, among other things:
  - (i) all Affected Claims shall be forever discharged and released; and
  - Section 36.1 of the CCAA and Sections 38 and 95 to 101 of the *Bankruptcy and Insolvency Act* (Canada) ("**BIA**") and any other federal or provincial law relating
    to preferences, fraudulent conveyances or transfers at undervalue, shall not apply

to the Plan or to any payments or distributions made in connection with transactions entered into by or on behalf of the Express Canada Entities, whether before or after the Filing Date, including to any and all of the payments, distributions and transactions contemplated by and to be implemented pursuant to the Plan.

- 5.34 As set out in the Pre-Filing Report and in the Affidavit of Todd Painter sworn May 3, 2017: (i) as at December 31, 2016, Express Canada owed Express US a net liability of approximately \$9.6 million for the delivery of merchandise and the cost of Shared Services provided to Express Canada at significantly discounted prices; and (ii) such liability was fully discharged by Express Canada on January 11, 2017 by way of a cash payment to Express US of the same amount (the "January 2017 Intercompany Payment").
- 5.35 The Monitor has been advised by Express Canada that at the time of the January 2017 Intercompany Payment: (i) Express Canada was not in breach of any payment obligations to the Landlords or any Unsecured Creditors and was thus meeting its liabilities generally as they became due; and (ii) no decision had been made to cease operations in Canada and Express Canada was still exploring going concern restructuring alternatives.
- 5.36 On August 31, 2017, a conference call was held amongst the Monitor and its counsel, representatives of Triple Five (a landlord of Express Canada), counsel to all Landlords other than Triple Five, counsel to the Express Canada Entities and counsel to Express US to discuss the proposed Plan and the Sanction and Vesting Order and the releases contained therein. On that call, the Monitor's counsel advised counsel to the Landlords

and representatives of Triple Five that the Monitor was supportive of the third party release in favour of Express US and the release of potential preference claims, among other reasons, because:

- (i) under the proposed Plan, the Unsecured Creditor Claims of all Unsecured Creditors are to be satisfied in full;
- (ii) although the Monitor had not conducted an in-depth investigation into the January 2017 Intercompany Payment, based on the information provided to the Monitor, Express Canada appeared to be solvent at the time that the January 2017 Intercompany Payment was made (establishing the insolvency of the debtor at the time of the impugned payment is a necessary prerequisite to successfully challenging a payment to a related party as a preference under the applicable provisions of the BIA incorporated by reference into the CCAA); and
- (iii) the Monitor understood that the Landlords (the only Creditors having their Claims compromised under the Plan) placed a premium on expediency and efficiency and the in-depth investigation and pursuit of any preference claim would have substantial litigation risk, materially increase costs through increased professional fees and significantly delay distributions.
- 5.37 The Monitor has reviewed certain other transactions by the Express Canada Entities prior to the Filing Date and is not aware of any that would constitute preferences, fraudulent conveyances or transactions at undervalue.

- 5.38 In the Monitor's opinion, the releases contained in the Plan (including those relating to Section 36.1 of the CCAA and Sections 38 and 95 to 101 of the BIA and any other federal or provincial law relating to preferences, fraudulent conveyances or transfers at undervalue) are fair and reasonable in the circumstances. In arriving at this opinion, the Monitor has taken into account, among other things, that:
  - (i) the Plan provides for the Unsecured Creditor Claims of all Unsecured Creditors to be satisfied in full; and
  - (ii) Landlords (a) were consulted in respect of the Plan and the Sanction and Vesting Order (including the releases contained therein) and the January 2017 Intercompany Payment; (b) have not requested that the Monitor conduct a investigation into the January 2017 Intercompany Payment or any other transactions; (c) have not raised any concerns or objections in respect of the proposed releases; and (d) are supportive of the Plan and the Sanction and Vesting Order.

### 6.0 THE PROPOSED SANCTION AND VESTING ORDER

6.1 Capitalized terms used in this Section 6 of the Third Report but not otherwise defined herein have the meaning ascribed to them in the Plan.

#### Deemed Meetings and Deemed Voting

6.2 The proposed Sanction and Vesting Order and Plan provide that both the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting shall be deemed to have been duly called and held on September 27, 2017 for the purpose of voting on a resolution to approve the Plan.

- 6.3 The proposed Sanction and Vesting Order and Plan provide that: (i) at the Unsecured Creditors' Meeting, every Unsecured Creditor shall be deemed to have voted in favour of a resolution to approve the Plan and the result of such deemed vote shall be binding on all Unsecured Creditors; and (ii) at the Landlord Creditors' Meeting, the Monitor shall have been deemed to have voted each Landlord Proxy in favour of a resolution approving the Plan, in accordance with the voting instructions contained therein and the result of such deemed vote shall be binding on all Landlords.
- 6.4 All Unsecured Creditors will have their Unsecured Creditor Claims satisfied in full under the Plan and every Landlord has provided the Monitor with a Landlord Proxy directing the Monitor to vote in favour of a resolution approving the Plan. Therefore, if the Unsecured Creditors Meeting and the Landlord Creditors Meeting were actually held (rather than deemed), such meetings would be a mere formality leading to additional costs and delay.
- 6.5 Further, all Affected Creditors will be given notice of the proposed Plan and the Sanction and Vesting Order and the efficient and cost-saving process described above. For the foregoing reasons, the Monitor is supportive of the deemed meetings which allow the Express Canada Entities to maximize recoveries for the Affected Creditors in as expedient a manner as possible.

#### Vesting of Airstream and Related Marketing Merchandise

- 6.6 The Monitor has been advised by the Express Canada Entities that they own an Airstream trailer which has been reconfigured and branded to market Express branded products.
- 6.7 Pursuant to the proposed Sanction and Vesting Order and in accordance with the Plan, all of the Express Canada Entities' right, title and interest in and to the Airstream and related marketing merchandise contained in the Airstream shall vest in Express US on the Plan Implementation Date.
- 6.8 The consideration being provided by Express US for the Airstream and related marketing merchandise will be a partial reduction of its Secured Intercompany Claim and the payment by Express US of any applicable transfer taxes payable upon such transfer.
- 6.9 The Monitor has been further advised by counsel to Express US that: (i) with the completion of the in-store liquidations, Express Canada does not have a license to sell or distribute the related marketing merchandise to any third parties, and (ii) it is a condition of Express US supporting the Plan, including permitting the Secured Intercompany Claim and any Express US Subrogated Claim to be Unaffected Claims (which will not be paid under the Plan), that the Airstream and related marketing merchandise are transferred to Express US pursuant to the Sanction and Vesting Order.
- 6.10 The Monitor has carried out high-level market research into the value of the reconfigured Airstream and the Consultant, a third party valuator, provided its high-level views on the value of the reconfigured Airstream. Based on the research conducted by the Monitor and its discussions with the Consultant, the Monitor is of the view that the consideration

being provided by Express US is fair and reasonable in the circumstances and the Airstream is worth significantly less than the amount of the Secured Intercompany Claim.

6.11 Accordingly, the Monitor supports the Express Canada Entities' request for the explicit approval of the transaction involving the Airstream and related marketing merchandise as it is of the view that the approval of such transaction is in the best interests of the stakeholders of the Express Canada Entities as it is a condition of a Plan that provides greater recovery to Creditors than they would achieve in a bankruptcy.

#### Treatment of Court Ordered Charges

- 6.12 Pursuant to the Initial Order, the following two Charges are currently in place: (i) the Administration Charge; and (ii) the Directors' Charge.
- 6.13 Pursuant to the Plan and the proposed Sanction and Vesting Order, on the Plan Implementation Date, the Administration Charge and the Directors' Charge shall continue (in the same priority provided for under the Initial Order), but shall attach solely to a portion of the Administrative Reserve in the amount of \$779,487, being the estimated amount of professional fees to complete the wind-down of the CCAA Proceedings (including unbilled work-in-process and estimates of fees to completion).

#### Sanction of the Plan

6.14 The proposed Sanction and Vesting Order provides that immediately following the Unsecured Creditors' Meeting and the Landlord Creditors' Meeting, the Plan is sanctioned and approved.

- 6.15 As described above, the Unsecured Creditor Claims of all Unsecured Creditors will be satisfied in full under the Plan, and the Landlords are supportive of the Plan and the Sanction and Vesting Order.
- 6.16 The Monitor is of the view that the Express Canada Entities have acted and continue to act in good faith and with due diligence and have complied with the requirements under the CCAA and Orders of the Court in the CCAA Proceedings.
- 6.17 Accordingly, the Monitor is of the view that the Plan is fair and reasonable and recommends that this Honourable Court sanction the Plan in accordance with the terms of the proposed Sanction and Vesting Order.

### 7.0 CASH FLOW RESULTS RELATIVE TO FORECAST

7.1 Receipts and disbursements for the period May 20 to July 28, 2017 (the "Reporting Period"), as compared to the Cash Flow Forecast attached as Appendix "B" to the Pre-Filing Report of the Monitor are summarized in the table below (an updated and extended cash flow forecast was not included with the Second Report as the Express Canada Entities had approximately \$16.4 million of cash on hand at the that time, which together with net realizations anticipated to be generated from the Sale through June 15, 2017 were projected to provide sufficient liquidity through the remainder of the CCAA Proceedings).

| Cash Flow Results for the Reporting Period |               |                 | \$000's         |
|--|---------------|-----------------|-----------------|
|  | <u>Actual</u> | <u>Forecast</u> | <u>Variance</u> |
| Receipts                                   | 6,663         | 4,644           | 2,019           |
| Disbursements                              |               |                 |                 |
| Intercompany payments                      | (115)         | (289)           | (173)           |
| Salaries and benefits                      | (836)         | (860)           | (24)            |
| Rent and occupancy                         | (786)         | (767)           | 19              |
| Store expenses                             | (86)          | (225)           | (139)           |
| HST remittance                             | (857)         | (797)           | 61              |
| Professional fees                          | (860)         | (958)           | (98)            |
| Liquidation agent fees                     | (286)         | (100)           | 186             |
| Other expenses                             | (15)          | (100)           | (85)            |
| Total Disbursements                        | (3,841)       | (4,095)         | (254)           |
| Net cash flow                              | 2,822         | 549             | 2,273           |
| Beginning Cash balance                     | 16,448        | 14,090          | 2,359           |
| Net cash flow                              | 2,822         | 549             | 2,273           |
| Ending cash balance                        | 19,270        | 14,639          | 4,631           |

Receipts and disbursements for the period July 29 to September 15, 2017 are further updated below.

- 7.2 During the Reporting Period, the Express Canada Entities experienced the following:
  - the beginning cash balance was approximately \$2.4 million greater than projected in the Cash Flow Forecast. Management attributes this variance primarily to better than anticipated performance of the Sale;
  - (ii) total receipts were approximately \$2.0 million greater than projected in the Cash
    Flow Forecast. Management also attributes this to better than anticipated
    performance of the Sale; and
  - (iii) total disbursements were approximately \$254,000 less than projected in the Cash
    Flow Forecast. Management attributes this generally to better overall management
    of costs during the Sale.

- 7.3 Overall, during the Reporting Period, the Express Canada Entities experienced a positive net cash flow variance of approximately \$2.3 million relative to the Cash Flow Forecast.
- 7.4 The closing cash balance as at July 28, 2017 was approximately \$19.3 million (the "July 28 Cash Balance"), as compared to the projected cash balance of \$14.6 million. This variance was due to the positive net cash flow variances as described above.
- 7.5 In order to provide a further update with respect to the Express Canada Entities' cash position beyond the period covered under the Cash Flow Forecast included with the Pre-Filing Report, receipts and disbursements for the period July 29 to September 15, 2017 (the most current week where actual results are available), are summarized in the table below.

| Cash Flow Results July 29 to September 15, 2017 | \$000's       |
|---|---------------|
|   | <u>Actual</u> |
| Receipts  | 17            |
| Disbursements                                   |               |
| Intercompany payments                           | -             |
| Salaries and benefits                           | (1)           |
| Rent and occupancy                              | (14)          |
| Store expenses                                  | (10)          |
| HST remittance                                  | -             |
| Professional fees                               | (297)         |
| Liquidation agent fees                          | -             |
| Other expenses                                  | -             |
| Total Disbursements                             | (321)         |
| Net cash flow                                   | (304)         |
| Beginning Cash balance                          | 19,270        |
| Net cash flow                                   | (304)         |
| Updated cash balance                            | 18,966        |

7.6 The closing cash balance as at September 15, 2017 was approximately \$19.0 million (the "Updated Cash Balance"). The Updated Cash Balance will be utilized to fund the Administrative Reserve, Unsecured Creditor Cash Pool and Landlord Cash Pool under the Plan, as summarized below.

| Utilization of the Updated Cash Balance to Fund the<br>Administrative Reserve and Cash Pools Under the Plan | \$000's  |
|---|----------|
| Updated Cash Balance  | 18,966   |
| Less: Administrative Reserve  | (1,465)  |
| Unsecured Creditor Cash Pool  | (858)    |
| Landlord Cash Pool  | (16,643) |
| Net cash balance  | \$nil    |

## 8.0 EXTENSION OF THE STAY PERIOD

- 8.1 The Stay Period currently expires on September 29, 2017.
- 8.2 The Monitor supports the Applicants' motion to extend the Stay Period to December 15, 2017 for the following reasons:
  - subject to the Court granting the Sanction and Vesting Order, the extension of the stay of proceedings will facilitate the implementation of the Plan, including distributions thereunder and bringing the motion for the Termination and Discharge Order;

- (ii) the stay of proceedings is required to provide the necessary stability and certainty to enable the Express Canada Entities to complete the wind-down of the CCAA Proceedings;
- (iii) the Administrative Reserve is sufficient to fund the Administrative Reserve Costs and accordingly, the Express Canada Entities are projected to have sufficient liquidity through the remainder of these CCAA Proceedings; and
- (iv) the Applicants continue to act in good faith and with due diligence.

## 9.0 MONITOR'S ACTIVITIES TO DATE

- 9.1 In addition to those described above, the activities of the Monitor from the date of the Second Report (May 25, 2017) have included the following:
  - (i) continuing to assist the Express Canada Entities with communications with employees, landlords and other parties;
  - (ii) responding to inquiries from stakeholders, including addressing questions or concerns of parties who contacted the Monitor on the hotline number or email account established by the Monitor for these CCAA Proceedings;
  - (iii) carrying out its duties and responsibilities pursuant to the Claims Procedure
    Order, including, reviewing Claims filed pursuant thereto in consultation with the
    Express Canada Entities;
  - (iv) reconciling claims with the Landlords, and preparing a series of illustrative recoveries analyses to support discussions with the Landlords and attending

various meetings and teleconferences with counsel to certain of the Landlords and representatives of Triple Five to discuss elements of the Plan;

- (v) posting non-confidential materials filed with the Court to the Monitor's Website;
- (vi) attending the May 29, 2017 hearing for the granting of the Claims ProcedureOrder and the Stay Extension and Initial Order Amendment Order;
- (vii) reviewing and commenting on drafts of the Plan and the Sanction and Vesting Order; and
- (viii) drafting this Third Report.

## **10.0 MONITOR'S CONCLUSIONS AND RECOMMENDATIONS**

10.1 For the reasons set out in this Third Report, the Monitor is of the view that the relief requested by the Applicants is reasonable and respectfully recommends that this Honourable Court grant the proposed Sanction and Vesting Order.

All of which is respectfully submitted to this Court this 20<sup>th</sup> day of September, 2017.

Alvarez & Marsal Canada Inc., solely in its capacity as Monitor of Express Fashion Apparel Canada Inc. and Express Canada GC GP, Inc., and not in its personal or corporate capacity

Per:

Name: Douglas R. McIntosh Title: President

## IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

## AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF **EXPRESS FASHION APPAREL CANADA INC.** and **EXPRESS CANADA GC GP, INC.**

**ONTARIO** SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST) Proceeding Commenced at Toronto THIRD REPORT OF THE MONITOR **BLAKE, CASSELS & GRAYDON LLP** 199 Bay Street Suite 4000, Commerce Court West Toronto, Ontario M5L 1A9 Pamela Huff – LSUC#: 27344V 416-863-2958 Tel: Email: pamela.huff@blakes.com Linc Rogers – LSUC#: 43562N 416-863-4168 Tel: Email: linc.rogers@blakes.com Aryo Shalviri – LSUC#: 63867A Tel: 416-863-2962 416-863-2653 Fax: Email: aryo.shalviri@blakes.com Lawyers for the Monitor

## IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

# AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF **EXPRESS FASHION APPAREL CANADA INC.** and **EXPRESS CANADA GC GP, INC.**

