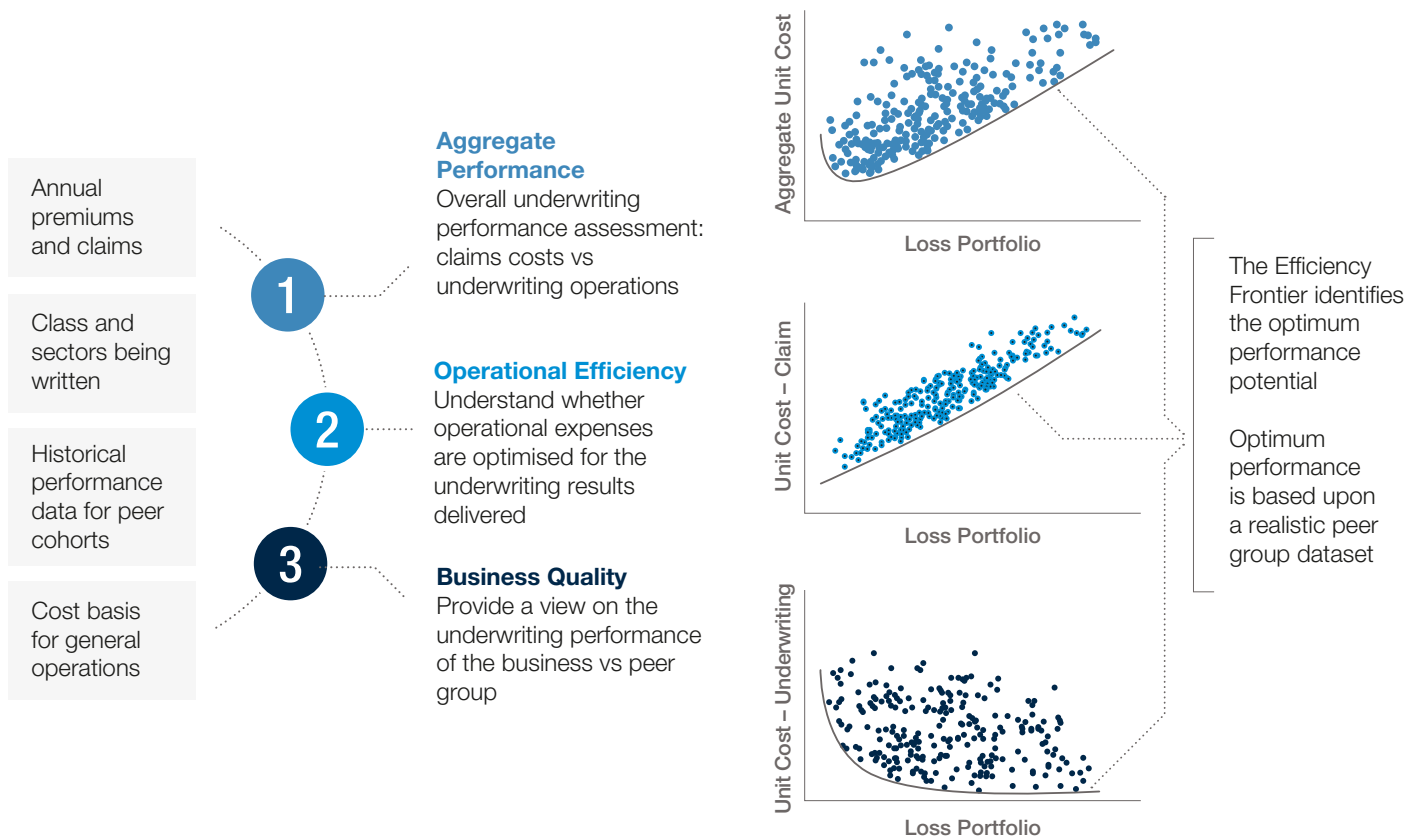




# FINANCIAL SERVICES INDUSTRY LLOYD'S SYNDICATE PERFORMANCE BENCHMARKING

A&M's Proprietary Insurance performance benchmarking tool drives value creation opportunities based upon your latest financial performance data.

Our benchmarking tool has been used globally with leading insurers to identify and target performance improvement opportunities. Using independent analysis on the industries / sectors of business underwritten, we are able to identify a group of peers and provide quantifiable insights on business performance:



## Our benchmarking can help you identify:

- **Cost reduction** – Identify cost reduction opportunities by highlighting differences in peers underwriting performance vs cost
- **Underwriting portfolio optimisation** – Challenge the quality of the underwriting portfolio in the context of the losses being incurred
- **Drive growth** – Identify growth opportunities where peers are driving performance through economies of scale

# Lloyd's Syndicate Performance Benchmarking

## Outcome

A&M's Lloyd's Performance Benchmarking will leave you with:



### 1. True Benchmarks

Providing a performance benchmark to your peer syndicates across operational and underwriting portfolio metrics



### 2. Quantified Performance Improvement Opportunity

Quantitative Performance Improvement opportunities to focus business initiatives and delivery



## Why A&M?

1

**Unrestricted by audit practice:** standing behind our commercial analysis unimpeded by audit restrictions

2

**Senior resource depth:** Small teams, drawn from industry and professional services – not a leveraged model

3

**Unbiased:** Impartial advice in the interests of our clients, not commercial relationships

4

**Restructuring, Deals & PE heritage:** Proven, fact-based approach together with market leading capabilities

5

**Financial services expertise:** Bringing experiences and genuine insight on what works and what doesn't

6

**Speed, action & execution:** Delivery at speed with a deep focus on tangible, sustainable, and realistic solutions

## TOPIC LEADERS



### Stuart Herron

EMEA Insurance Lead

+44 7730 820027

sherron@alvarezandmarsal.com



### Tim Harrison

Insurance Performance Improvement

+44 7545 213385

tharrison@alvarezandmarsal.com

## ABOUT ALVAREZ & MARSAL

Companies, investors, and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 8,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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