

# GLOBAL BUSINESS INCENTIVES

Uncover significant bottom-line benefits with incentives



Government officials and policymakers around the world spend billions on economic development incentives. The goal is to attract companies that will create jobs, encourage innovation, improve sustainability, and increase economic investment in the community. The incentives for businesses can come in the form of cash, grants, property tax abatements, credits, and tax exemptions.

**Favorable economic incentives enable companies to execute on strategic priorities such as transformation, major transactions, and the introduction of new business lines or products via increased cash flow.**

## Qualifying Events and Triggers

Below are some available events that companies may qualify for:





## What Value Can Incentives Drive for Your Organization?

Below are some typical incentives companies can pursue:

- Cash benefits
- Workforce development
- Infrastructure optimization
- Property and land tax incentives
- Tax incentives
- Sustainability
- Trade and Customs
- Indirect, Value-Added Taxes (VAT) incentives

## Why Call A&M for Global Business Incentives Solutions?

A&M is a forward-thinking organization that has a hands-on mindset for our clients. We take pride in our brand philosophy: “Leadership. Action. Results.” Clients call us when they are seeking:

- **A tailor-made approach:** Our Global Business Incentives team customizes the incentives to your company’s needs.
- **Economic development relationships:** We have strong relationships with economic development officials across various locations, which enables us to earn our clients the maximum number of credits and incentives possible.
- **Deep experience:** Our team has a century of combined of experience identifying, negotiating, and finalizing economic development agreements in the United States and around the world.



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### ABOUT ALVAREZ & MARSAL TAX

Alvarez & Marsal Tax, part of Alvarez & Marsal (A&M), a leading global professional services firm, is an independent tax group made up of experienced tax professionals dedicated to providing customized tax advice to clients and investors across a broad range of industries. Its professionals extend A&M’s commitment to offering clients a choice in advisors who are free from audit-based conflicts of interest, and bring an unyielding commitment to delivering responsive client service. A&M Tax has global presence in major metropolitan markets throughout the Americas, EMEA, and APAC.

Alvarez & Marsal Tax is a founder of Taxand, the world’s largest independent tax organization, which provides high quality, integrated tax advice worldwide, and represents the Global Network in the US and UK. Taxand professionals, including 770+ partners and more than 3,000+ advisors in 48 countries, grasp both the fine points of tax and the broader strategic implications, helping you mitigate risk, manage your tax burden and drive the performance of your business.

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