



About Alvarez & Marsal

Our People

- 8,000+ employees
- 934+ experienced managing directors
- Former operators, C-suite executives, consultants and industry experts

Our Clients

- 50+ public sector organizations
- 44 of the Financial Times Stock Exchange (FTSE) 100
- 58 Fortune 100
- 43 percent of Fortune Global 500
- 138+ industries

Our Differentiators

- Integrated full-service solutions
- Senior-led teams
- Hands-on approach
- Strong operational heritage
- Free from audit-based conflict

For more than 40 years, Alvarez & Marsal (A&M) has set the standard for helping organizations tackle complex business issues, boost operating performance and maximize stakeholder value.

A&M Federal is a dedicated business group focused on delivering results to Departments and agencies across the Federal government. The Federal Practice assists both civilian and defense agencies with transformation to improve readiness, operations and optimize the capability of organizational assets.

Contract Vehicles

General Services Administration (GSA)

Multiple Award Schedule (MAS)
 Contract Number: 47QRAA21D002D
 Contract Period: 02/05/2021 – 02/04/2026

Governmentwide Acquisition Contracts (GWACS):

Build America Bureau Restructuring Advisory Services IDIQ

Contract Number 693JJ319D000038
 Contract Period: 08/20/2019 – 08/19/2024

Marine Corps Community Services (MCCS):

Business and Support Services Blanket Purchase Agreement (BPA)

Contract Number 47QSMD20R0001
 Contract Period: 07/18/2023 – 07/17/2028

Federal Practice Service Offerings

Our expertise and offerings:

Financial Transformation

- Planning, programming, budgeting and execution (PPBE) reform
- Cost take-out
- Technology business management
- Fresh-start accounting
- Financial management/accounting operations
- Financial systems/shared services
- Fraud and forensics
- Environmental, social and governance (ESG)

Strategy and Organizational Transformation

- Strategic planning
- Performance management
- Organizational redesign
- Future state operating models
- Operations improvement
- Human capital management
- Acquisition planning and procurement
- Supply chain services

Digital Technology and Analytics

- Technology assessment and strategy
- Technology investment management
- Technology modernization
- Enterprise information management
- Data science and modeling
- Digital services and innovation
- Customer experience (CX)
- Enterprise-wide transformation and governance
- Cybersecurity

Project Profiles



Department of Justice (DOJ)

Overview: Throughout the COVID-19 pandemic, the Health Resources and Services Administration (HRSA) administered the Provider Relief Fund (PRF), a program to support health care providers by reimbursing health care-related expenses and/or lost revenues attributable to COVID-19. HRSA distributed over \$74 billion to over 100,000 providers in Phase 1 of its PRF program.

Outcomes: A&M independently developed an analytical scoring methodology to risk-rank 100 percent of Phase 1 provider submissions and identify and escalate submissions with greater inherent fraud risk to DOJ for further analysis.



US Postal Service (USPS)

Overview: The Postal Accountability and Enhancement Act (PAEA) of 2006's impact combined with the 28 percent volume reduction between Fiscal Year (FY) 2006 and FY 2016, and the unfavorable product mix shift has caused a significantly worse financial condition for USPS. From FY 2007 through FY 2016, USPS's cumulative net income was negative \$63 million; losses expected to continue into the foreseeable future. A&M performed an assessment of the end-to-end supply chain, network optimization, logistics and processing and retail operations.

Outcomes: A&M identified 11 recommended initiatives, with implementation guidance to drive \$100 million+ of potential savings each per year, including more efficient management of transportation spending, improved automation, enhanced alignment of staff to workload drivers, expanded self-service kiosks and carrier route and collection box optimization. The recommended initiatives total \$2.6 billion in average annual savings, including over \$900 million in average under current legal, regulatory and labor constraints.



Department of Transportation (DOT)

Overview: The Transportation Infrastructure Finance and Innovation Act (TIFIA) and the Railroad Rehabilitation and Improvement Financing (RRIF) credit programs provide (secured) direct loans, loan guarantees and standby lines of credit to borrowers seeking to develop major surface transportation projects, railroad projects, port projects and transit-oriented development projects.

Outcomes: A&M conducted a review of four toll road loans issued pursuant to the TIFIA that had been restructured to develop "Lessons Learned" that applied to future restructuring situations. A&M provided financial advisory services with respect to holdings in SH-130, a toll road in Texas that emerged from bankruptcy in 2017 and strategic alternatives to investments in this area.



US Department of Agriculture (USDA)

Overview: USDA Discrimination Financial Assistance Program (DFAP) was a program authorized by the Inflation Reduction Act section 22007 to administer up to \$2.2 billion to farmers, ranchers and forest landowners who have experienced past discrimination to financial assistance payments to address consequences of such discrimination. The USDA had a requirement to establish a National Administrator for this program and to establish, coordinate and deliver regional activities in support of the program.

Outcomes: A&M assembled experts from its public sector, claims management, mass torts and performance improvement teams to drive program application development, processing, fraud monitoring and financial disbursement recommendations nationally, while coordinating regional office location and staffing requirements, developing processes and training materials and collecting and processing key performance indicators on the 60,000-85,000 expected applications.

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ABOUT ALVAREZ & MARSAL

Companies, investors, and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 8,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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