

PRIVATE EQUITY PERFORMANCE IMPROVEMENT

GPT-4 in Action: Utilizing GPT-4 for Private Equity Portfolio Companies in Manufacturing, Healthcare and Technology

This is the first installment of a three-part series from Alvarez & Marsal on the impact of artificial intelligence on private equity.

The rapid development of AI has brought forth advanced language models like OpenAI's GPT series, which can understand and generate human-like text based on a given input. ChatGPT, a highly-regarded application of the GPT series, has attracted significant media attention for its impressive capability to generate written content, answer questions, and code in a human-like manner. The recently introduced GPT-4 surpasses its predecessors in terms of scale and performance, making it a considerably more advanced technology. With its natural language processing (NLP) capabilities, GPT-4 has the potential to transform private equity portfolio companies within various industries, especially those that deal with large data sets and complex business processes.

KEY POINTS:

GPT-4's advanced AI capabilities offer significant potential for private equity portfolio companies in the manufacturing, healthcare and technology sectors to optimize operations and drive performance.



Manufacturing can employ GPT-4 to streamline supply chain management, enhance product development and improve customer engagement, ultimately increasing efficiency and competitiveness.



Healthcare companies can leverage GPT-4 for clinical decision support, personalized medicine and patient engagement, leading to better patient outcomes and more efficient care delivery.



Technology sector companies can harness GPT-4's capabilities to drive innovation in software development and strengthen cybersecurity, resulting in more reliable and secure digital products and services.



Private equity firms that actively integrate GPT-4 into their portfolio companies' operations can position themselves as leaders in the Al-driven future, creating significant value for investors and stakeholders.

As private equity firms continue to invest in these sectors, they can leverage GPT-4 and similar technologies to optimize their portfolio companies' operations, products and services. Private equity firms can empower their portfolio companies to embrace GPT-4's potential and make better-informed decisions, automate routine tasks and uncover hidden insights from vast amounts of data.

Investment in Generative AI Has Grown Rapidly

Generative AI, the kind that is capable of creating text, images and other media content in response to prompts — like online chatbots and ChatGPT — has attracted impressive sums of venture capital since 2020.

Venture capital investment in generative Al Deal Value (\$bn) ■ Deal Value (\$bn) 2.5 120 100 2.0 80 1.5 60 1.0 40 0.5 20 O 2018 2019 2020 2021 2022 * As of Dec 6 2022 Source: PitchBook

Manufacturing Applications with GPT-4

Private equity portfolio companies in the manufacturing sector can leverage GPT-4 to enhance their operations, product development and customer engagement. Key applications of GPT-4 in manufacturing include:



Streamlining Supply Chain Management:

GPT-4 can analyze vast amounts of textual data from various sources, such as supplier communications, contracts and shipping documents, to provide actionable insights for optimizing supply chain management. Using GPT-4 to automate tasks like tracking inventory levels, identifying potential bottlenecks and predicting delivery delays can increase efficiency and reduce costs for manufacturing companies.



Enhancing Product Development:

By analyzing customer feedback, market trends and competitor data, GPT-4 is able to inform the product development process. Manufacturers can better create innovative products that cater to evolving consumer preferences by leveraging unmet customer needs and emerging trends identified by GPT-4.



Improving Customer Engagement:

By generating personalized, human-like responses to customer inquiries, GPT-4 can significantly enhance customer engagement. Manufacturers can use GPT-4-powered chatbots to handle customer support, provide real-time updates on order status and offer product recommendations based on individual customer preferences. Intercom, a business messaging software company, recently announced an Al customer service bot that, using both ChatGPT and GPT-4, is able to provide customers with accurate answers, hold brief conversations and ask questions¹.

^{1.} Intercom Launches First GPT-4 Customer Service Bot (businessplus.ie)

Healthcare Applications with GPT-4

GPT-4's NLP capabilities have the potential to revolutionize various aspects of the healthcare industry, from clinical decision support to patient engagement. Private equity portfolio companies in healthcare can benefit from the following applications of GPT-4:



Clinical Decision Support:

GPT-4's analysis of vast amounts of medical literature and research data allows it to provide evidence-based recommendations for clinical decision-making. Faced with a shortage of doctors, healthcare companies are looking to automation and AI to improve patient care. Bionic Health is taking the first steps, raising funding for an AI health clinic for diagnostics and monitoring². By aggregating and synthesizing relevant information, GPT-4 can support healthcare providers in diagnosing and treating complex medical conditions more effectively.



Personalized Medicine:

By analyzing patient data such as medical history, genetic information and lifestyle factors, GPT-4 can help healthcare providers develop personalized treatment plans tailored to each patient's unique needs. This targeted approach can improve patient outcomes, minimize side effects and reduce healthcare costs.



Patient Engagement and Education:

GPT-4 can generate personalized, easy-to-understand content for patients, helping them better understand their medical conditions and treatment options. By facilitating effective communication between healthcare providers and patients, GPT-4 is able to improve patient engagement and promote more informed decision-making.

^{2.} Bionic Health raises \$3M for its Al health clinic using GPT-4 and other ML models to design better preventative care | TechCrunch

Technology Application with GPT-4

Private equity portfolio companies in the technology sector have the opportunity to harness GPT-4's capabilities to drive innovation, streamline processes and enhance customer experiences. Key applications of GPT-4 in technology include:



Software Development:

GPT-4 can assist in various stages of the software development lifecycle, from requirements gathering to code generation. The model has already been used to create simple apps and browser extensions, promising to improve efficiency and decrease costs³. Developers will also be able to understand and prioritize user needs more effectively with GPT-4's analysis of user requirements and its generated human-like natural language descriptions. Additionally, GPT-4 can generate code snippets and documentation and even perform automated code reviews, increasing productivity and reducing the likelihood of errors.



Cybersecurity:

GPT-4 has the ability to evaluate vast amounts of data from security logs, threat intelligence feeds and other sources to identify potential vulnerabilities and threats in real-time. By generating insights on emerging attack vectors and recommending mitigation strategies, GPT-4 can allow technology companies bolster their cybersecurity posture and reduce the risk of data breaches. Using NLP, GPT-4 can also be used to detect and prevent fraud. Stripe, a financial services company, has already seen success in monitoring its forums through Al-run syntax analysis⁴.



User Experience (UX) Design:

By analyzing user feedback, behavior patterns and other data, GPT-4 is able to inform user experience (UX) design decisions. By identifying user pain points and preferences, GPT-4 can drive more intuitive, user-friendly products that cater to the evolving needs of technology customers.



Customer Support:

GPT-4-powered chatbots can provide instant, personalized assistance to users, improving customer support efficiency and satisfaction. By automating routine inquiries and troubleshooting tasks, GPT-4 can allow technology companies to streamline their customer support operations, freeing up resources for more complex issues.

^{3.} Startups Are Already Using GPT-4 to Spend Less on Human Coders (vice.com)

^{4.} How Stripe is using GPT-4 to fight fraud (freethink.com)

Unlocking Value with Generative AI

GPT-4's powerful NLP capabilities have the potential to transform a wide range of applications across the manufacturing, healthcare and technology sectors. Private equity firms can leverage this cutting-edge technology to enhance their portfolio companies' performance and drive value creation.

By embracing GPT-4 in areas such as supply chain management, clinical decision support, software development and customer engagement, private equity portfolio companies can stay ahead of the competition and capitalize on the myriad opportunities presented by Al-driven innovation.

As Al and NLP continue to evolve, their applications across industries will only expand, making it essential for private equity firms to keep a close eye on developments of the GPT series. By staying ahead of the curve and actively integrating GPT-4 into their portfolio companies' operations, private equity firms can position themselves as leaders in the Al-driven future, unlocking significant value for their investors and stakeholders.

About the Series

This series aims to explore the transformative effects of GPT-4, a groundbreaking AI language model, on private equity portfolio companies in a range of key industries and to provide insights into enhanced operational efficiencies through the implementation of AI and GPT-4.

Contact Us

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