



GERMANY

Service Offerings

Our history

A&M was founded in 1983 when Tony Alvarez II and Bryan Marsal recognised the opportunity to provide radically different advice and hands-on support to organisations facing operational and financial hurdles – situations demanding action, objectivity and real results.

They believed then, as the firm still does now, that operational excellence is the heartbeat of growth for every company. Our hands-on operations experience paved the way for us becoming the “go-to” consulting firm for turnaround, operations and performance improvement.

Leadership. Action. Results. A&M's leadership is about a bias towards action and the willingness to tell clients what we think is needed. Our restructuring heritage sharpens our ability to act decisively.

Clients select us for our deep expertise and ability to create and deliver practical, rather than theoretical, solutions to their unique problems in addition to our independence/objectivity.

These are the core differences that distinguish us from other management consulting firms.



Our core values

While A&M continues to grow, living our core values remains constant.

These are the core truths by which we work and hire.

Integrity

Never let financial gain compromise integrity.

Quality

Always value quality people and quality work.

Objectivity

Do your homework before you form conclusions.

Personal Reward

Perform interesting work with interesting people and achieve results that matter.

Fun

Like what you do and with whom you do it.

Inclusive Diversity

Embrace diversity, foster inclusiveness and reward merit.

Our people



We are
action-oriented
people, with an
entrepreneurial
edge.

We are founded on relationships, data, and thoughtful, but rapid, action. Our lean, fast-paced and entrepreneurial culture celebrates independent thinkers and doers who can positively impact our clients and shape our industry. Our professional passion drives our collective desire to excel. Whether you're taking the first bold steps in your professional journey or standing tall at the pinnacle of your career, we're committed to helping you develop, grow and prosper.





The A&M difference

Leadership

- Focusing senior resources at every stage of the delivery process.
- Forging consensus around credible, executable solutions.
- Engaging and partnering with the organisation.

Practical challenge & advice, not theory

- End-to-end delivery capability.
- Proven fact-based, financial approach.
- Proven track record in managing complex, high-profile situations.
- Execution through rigorous project management and ability to challenge management's thinking.

Speed to execution, bias toward action

- Focus on delivering rapid results.
- Coordinate short- and medium-term objectives and credible plans with achievable milestones.
- Able to achieve business transformation with speed.

Senior operational resources

- Executives drawn from commerce, professional services firms and financial institutions.
- Ability to provide interim executives for rapid implementation.
- Majority of professionals Director grade and above have extensive Board-level operational experience.



Our services

We bring operating and management expertise, combined with top-tier consulting and specialised industry experience, to meet the changing needs of companies and investors.

Our services can broadly be categorised as follows:

Corporate Transformation

- Enterprise wide transformation
- Growth and revenue enhancement
- Supply chain operations
- Finance function
- Organisational change
- Merger integration and carve out
- Activist threat response

Private Equity Performance Improvement

- Due diligence services
- Carve outs
- Operations and performance improvement
- Rapid results
- Exit readiness
- Business technology

Restructuring & Turnaround

- Turnaround advisory
- Interim and crisis management
- Insolvency
- Credit advisory
- Cash and working capital
- Debt advisory

Business Advisory Services

- Interim management
- Disputes & Investigations
- Financial services
- Healthcare and Lifesciences
- Global network of tax advisory services
- Valuation services
- Regulatory and risk management
- Corporate governance
- Data analytics

A&M: a global professional services firm

A&M is a global firm with 65+ offices and presence in more than 25+ countries with our EMEA footprint consisting of 25 offices in 17 countries.



Founded
1983 by co-CEOs
Tony Alvarez II
and Bryan Marsal



Global Headcount
5000+
Professionals



Senior Leadership
650+ Experienced
Managing Directors



Scale
65+ offices
25+ countries
4 continents



German Footprint

Dusseldorf Hamburg
Frankfurt Munich

EMEA Footprint

1200+ Professionals

Benelux	Poland
Cayman Islands	Russia
Czech Republic	Saudi Arabia
France	Spain
Germany	Sweden
Greece	Switzerland
Ireland	Ukraine
Italy	United Arab Emirates
Norway	United Kingdom

GERMANY LEADERSHIP TEAM

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ABOUT ALVAREZ & MARSAL

Companies, investors and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 5,000+ people across four continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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LEADERSHIP. ACTION. RESULTS.™