



VALUATION SERVICES

Independent, Industry and Operational focused advice



Maximising value is at the core of every senior management decision. In today's global business environment of scrutiny and transparency, all transactions are expected to be supported, reviewed and rationalised for the benefit of key stakeholders. The need for independent specialists to support these transactions is increasingly vital.

At Alvarez & Marsal (A&M), we understand the commercial demands of our clients and provide objective, rational and robust advice to assist in their complex and challenging deliberations throughout the investment cycle.

A&M's global Valuation Services group comprises more than 70 client service professionals based in 12 locations. Key services offered include:

- Financial reporting and tax valuations
- Fairness opinions and commercial valuations
- Portfolio valuations
- Valuation for claims and disputes

GLOBAL CAPABILITIES

Valuation Services

- Financial reporting and tax valuations
- Fairness opinions
- Commercial valuations
- Portfolio valuations
- Valuation for claims and disputes

Forensics and Dispute Services

- Forensic accounting and investigations
- Disputes – testifying and consulting experts

Performance Improvement

- Revenue enhancement
- Direct and SG&A cost reduction
- Process improvement
- Merger integration
- Strategy
- Risk management
- Interim management

Tax Advisory

- Transaction tax
- Transfer pricing
- International tax advisory

Transaction Advisory

- Financial due diligence
- Commercial due diligence
- Operational due diligence
- Tax due diligence
- Divestiture services

Turnaround and Restructuring

- Turnaround advisory
- Crisis / interim management
- Claims management
- Creditor advisory

WHAT WE OFFER

Experience: Our professionals come from large accounting firms and leading independent valuation firms and draw on extensive, direct experience providing clients with a range of valuation services. We have a deep understanding of regulatory, investor and financial reporting perspectives.

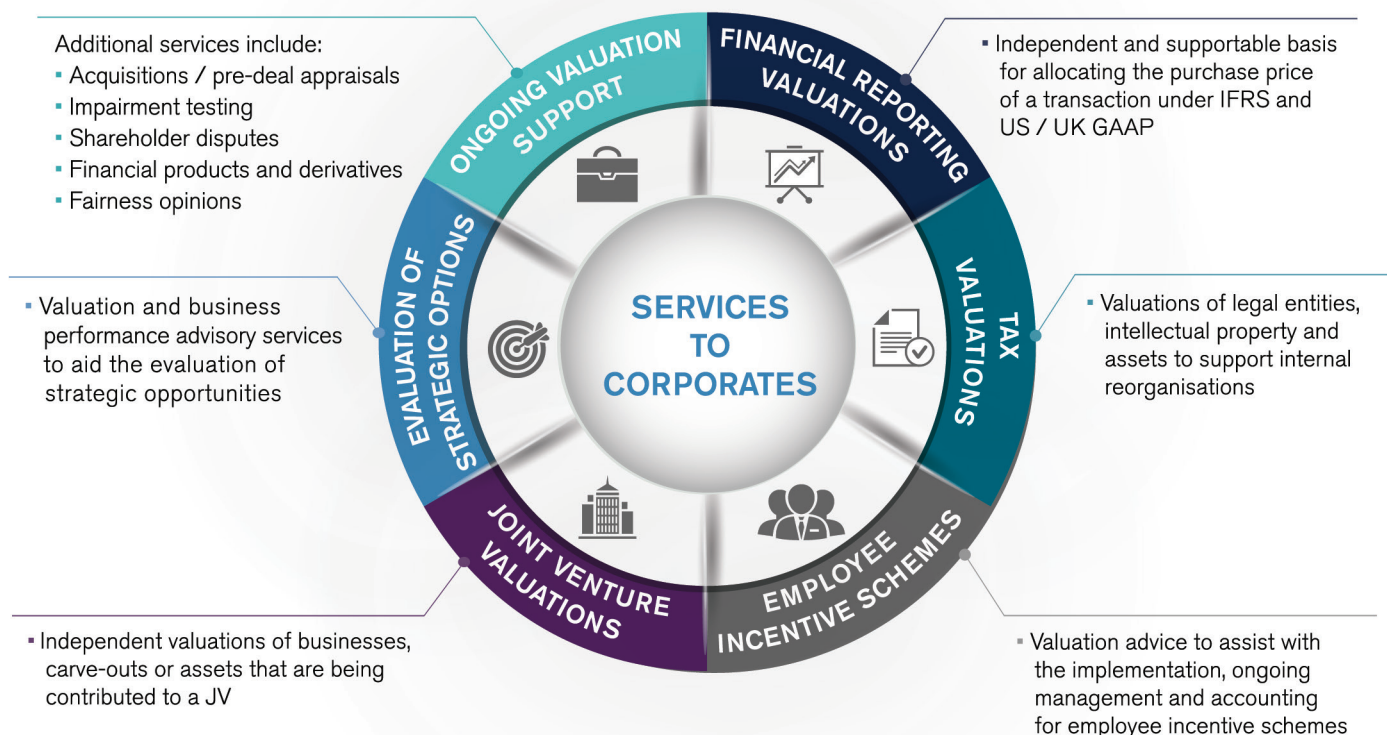
Independent advice: Free from audit conflicts, our strong operational heritage provides an objective perspective on valuation that is unique among our peers.

Industry specialists: Our valuation team's experience and capabilities cover a wide range of industries. We utilise A&M's industry-focused approach to provide insight and expertise on valuation issues across all sectors.

Technical insight: We maintain a strong understanding of technical issues in valuation through professional participation with industry and regulatory groups to ensure we continuously develop best practices and remain informed on new valuation issues.

Full service: We provide a full-service, multidisciplinary team with specialists in business valuations, tangible assets, intangible assets, complex financial instruments and contingent liabilities.

HOW WE WORK WITH CORPORATES



KEY UK CONTACTS



Richard Bibby, *Senior Director*
rbibby@alvarezandmarsal.com

Richard Bibby is a Senior Director based in London with more than 19 years of valuation experience across all sectors and industries. He has advised clients on all aspects of valuation ranging from small corporate acquisitions to multi-billion euro disputes and led the growth of the portfolio valuation product at Deloitte prior to joining A&M in 2014.



Jim Davies, *Director*
jdavies@alvarezandmarsal.com

Jim Davies is a Director based in London with more than 12 years of experience in valuation and financial analysis. He has provided valuation, modelling and related advisory services for more than 100 engagements in the context of financial reporting, portfolio valuation, tax structuring, joint ventures and litigation.

ABOUT ALVAREZ & MARSAL

Companies, investors and government entities around the world turn to Alvarez & Marsal (A&M) when conventional approaches are not enough to activate change and achieve results.

Privately-held since 1983, A&M is a leading global professional services firm that delivers performance improvement, turnaround management and business advisory services to organisations seeking to transform operations, catapult growth and accelerate results through decisive action. Our senior professionals are experienced operators, world-class consultants and industry veterans who draw upon the firm's restructuring heritage to help leaders turn change into a strategic business asset, manage risk and unlock value at every stage.

When action matters, find us at:
www.alvarezandmarsal.com

Follow us on:

