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ABOUT ALVAREZ & MARSAL REAL ESTATE ADVISORY SERVICES

Alvarez & Marsal Real Estate Advisory Services, LLC advises owners, investors, lenders and users of real estate throughout the real estate lifecycle – enabling clients to combat current economic related challenges as well as position them for future success. Services range from pre-acquisition due diligence and transaction advisory to receiverships, loan workouts and exit strategies, including real estate asset management, which it is currently providing to Lehman Brothers, among many other entities.

Alvarez & Marsal draws on a deep operational heritage and hands-on approach to deliver comprehensive performance improvement, turnaround management, business advisory and interim management services that produce meaningful – and lasting – results when time is of the essence.

To learn more, visit
www.alvarezandmarsal.com

In addition to the negative impact of the recent economic downturn on the hospitality sector, the demands of the Baby Boomer generation, expansion of international and domestic travel, increased competition and the role of the Internet are also significantly changing the landscape of the industry. In order to successfully compete, owners, operators, and investors in hospitality real estate properties need well-defined and executable strategies. Alvarez & Marsal Real Estate Advisory Services recognizes that hotels, resorts, time-share, tourism and entertainment facilities are operating in a rapidly changing industry.

THE A&M DIFFERENCE

A&M’s experienced professionals advise on transactions throughout the real estate lifecycle, providing analysis and support on initial acquisitions, feasibility and planning, financing, construction, strategy, operations, and dispositions.

Our professionals have assisted clients with strategic planning and partnering, transaction advisory services, market and financial analysis, multiple market analysis and selection, and operator and franchisor selection. We can either lead or support the negotiations, operations, acquisitions and conversions in the U.S. and Latin America on properties, including:

- Lodging
- Gaming
- Convention Centers
- Government and Institutions
- Spas
- Leisure Real Estate
- Timeshare / Vacation / Interval Ownership
- Sports Facilities and Teams
- Marinas
- Cruises
- Tourism
- Food and Beverage

FOCUS ON LATIN AMERICA

In addition to providing support and advice on hospitality sector real estate transactions, we have established a dedicated team to serve multinational companies, capital providers, operators and developers in Latin America.

A&M’s Latin America real estate professionals fully understand the cultural singularities of each country in the region. Our experience as trusted client advisers, operators and developers in Latin America is unmatched.

Supported by A&M’s global network, we are able to provide seamless delivery of services through the firm’s restructuring, international tax and business consulting divisions. We take an integrated approach to providing centralized solutions on complex matters.

A&M Hospitality and Latin America Real Estate Advisory Services:

- Restructuring
- Litigation
- Corporate Finance
- Strategic Planning
- Operational Improvement
- Transaction Services
 - Development
 - Disposition